

# **Empowering Tomorrow**

September 2025

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# **Agenda**

<b>Topic</b>	Pages ——
Introduction and Strategic Overview	4-15
Business Units Overview	16-25
Financials	26-29



# 1. Introduction and Strategic Overview



# **Key Investment Highlights**

Continued downstream relevance, favorable regional product balances and positive macro trends in Greece

c. 500 kbpd structurally short

middle distillates in the East Med Region on average until 2030

2.3% 2025e Greek real GDP growth

Domestic downstream market leader and key regional player, with logistics flexibility and high-value end products

17.4 mtpa / 342 kbpd

refining capacity, largest in the SEE region

**54**%

of total sales exported to the Med region and other markets

Integration of wholesale activities with refining, providing important, through-the-cycle, resilience

>2x overperformance

on system benchmark margin, consistent throughout the cycle (2015-2024)

~€400m EBITDA p.a.

generated without dependencies on refining margins

Vertical integration with petrochemicals and leading fuels marketing business provide significant benefits

~\$1/bbl of value uplift

on refining system from petrochemicals

> 1,900 fuel stations

in Greece and 5 neighboring countries

Growing a profitable, self-financed, integrated green utility complemented by flexible conventional generation

~0.8 GW CCGT, ~2 GW RES capacity

by 2030 across regions and technologies

~€300m EBITDA from green utility targeted by 2030

Updated operating model and governance support sustainable transition and value creation

**30% reduction** 

in Scope 1 & 2 emissions by 2030 vs 2019

+50% EBITDA

(medium-term vs mid-cycle)



# Southeast Europe's leading downstream Group with presence along the energy value chain



**Downstream** 

**Upstream** 

**New Energy** 

#### Refining, Supply & Trading

#### 17.4mtpa / 342kbpd refining capacity (GR) through 3 coastal refineries

- c.7m M³ crude/product tank capacity
- **>60%** of domestic market share
- **54%** exports
- ~35% sold through own Marketing network

#### **Petrochemicals**

#### 240kt capacity (PP)

- **33kt** capacity (BOPP)
- ~80% vertical integration in propylene supply
- >60% exports

### Marketing

#### Domestic





1.1

+1

10

+1

1.1

+1

1.1

+1

11.1

1.1

1,583 fuel stations (EKO and BP brands)

Leading position in GR Aviation and Bunkering

>30% market share

Developing e-mobility network

#### International

**329** fuel stations **5** countries

#### E&P

**6 offshore** early exploration blocks in Greece (>54 K sq.km)

Partnership with ExxonMobil in 2 blocks

Seismic surveys completed in all licensed blocks

# E-mobility

Developing a leading emobility platform

Revenue: 60 Adj. EBITDA: 46 **Capital Employed:** 475

#### Power & Gas

**0.5 GW** in operation, growing to >1GW by 2026

**RES** 

> 6 GW pipeline

Presence in 4 countries in SEE

- 100% in ELPEDISON<sup>1</sup> 852 MW CCGT capacity
- >6% retail market share
- ~3 TWh production

### Non-core assets

Divested from DEPA Commercial in Dec 2024

**ELPEDISON Revenue: 1,261 ELPEDISON EBITDA:** 

Revenue: Adj. EBITDA:

Capital Employed:

11.348 795 2,538

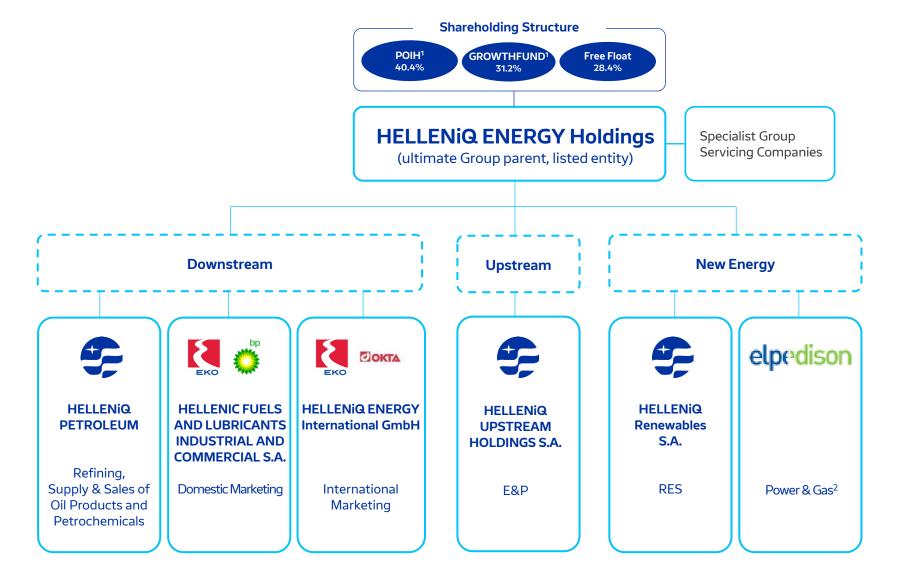
Revenue:

Adj. EBITDA: **Capital Employed:**  300 54 86

5,130 Revenue: Adi. EBITDA: 124 **Capital Employed:** 683 Revenue: na Adj. EBITDA: na **Capital Employed:** na



# Fit-for-purpose flexible corporate structure





# The Group has grown through consolidation and evolution amidst changing market conditions

# Establishing a refining industry in Greece

- Aspropyrgos in 1958
- Thessaloniki in 1966
- Elefsina in 1971

## Consolidation and privatization

- Merger of stand-alone State companies to form **HELLENIC PETROLEUM**
- Listing on ATHEX & LSE
- Merger of HELPE with Petrola S.A., adding Elefsina refinery and tank farm in the portfolio

### Refineries upgrade and expansion in new markets

- >€3.5bn Investments
- Elefsina & Thessaloniki refinery upgrades
- BP Greek network in 2009
- Expansion in SEE
- First Greek IPP in 2005: **ELPEDISON JV in 2009**

### Well-managed during challenging periods

- Greek financial crisis
- COVID-19
- Energy crisis
- Crude oil supply chain disruption

## **Building a Group for** tomorrow - Vision 2025

- Focus on energy transition
- Redefined business strategy and capital allocation
- Improved corporate governance
- Fit-for-purpose corporate structure
- New corporate identity

# Streamlined P&G portfolio New trading platform set-up

- Acquisition of remaining 50% in **ELPEDISON**
- Divestment from DEPA Commercial
- Commencement of Geneva crude and products trading office operations





2004-2013

2014-2021



2024-2025



















# Vision 2025: Targets achieved, with results confirming initial strategic choices

# Business Strategy and Capital Allocation

- Operational excellence with record production in 2024 supported by digital transformation with ~€45m annualized benefit
- Fuels Marketing transformation steered towards customer (loyalty, premium fuels and NFR)
- 0.5 GW of RES in operation with run-rate EBITDA at >€50m, targeting 1 GW by 2026 and 2 GW by 2030, >6 GW RES pipeline
- Streamlining the Power & Gas portfolio into a vertically integrated utility through acquiring the remaining 50% in ELPEDISON, while monetizing DEPA Commercial participation
- Focused on 6 offshore E&P blocks
- Exit from non-core participations:
- 2022: 35% of DEPA Infra sold to Italgas for €266m
- 2024: 35% of DEPA Commercial sold to Growthfund¹ for ~€200m²



# ESG Strategy and GHG Targets

- Maturing options in refining towards target of 30% reduction in CO<sub>2</sub> emissions
- 20% CO<sub>2</sub> avoidance through RES



# Improved Corporate Governance

- Corporate governance aligned with best practices
- Fit & Proper policies for BoD
- Increased diversity and independence



# Fit-for-purpose Corporate Structure

- Established Holding Company
- Almost unanimous approval of transformation by shareholders



# **New Corporate identity**

- New name, logo & corporate identity since 2022
- Maintaining HELLENIC PETROLEUM and EKO brands





# **HELLENiQ ENERGY: Fit for transition strategy supported by clear market trends**





#### Continued relevance of downstream

Refining will remain relevant, with traditional energy playing a key role in energy security

# **20%**<sup>1</sup>

growth in global energy demand (2023-50)

### ~38%1

oil share of energy mix by 2030 (flat vs 2023)

# ~0.6 mbbl/d

structural short of Diesel in the Med region (until 2030)

2



# **Growing decarbonisation agenda**

Global energy transition driving electrification and decarbonisation value pools, with RES becoming the main power source in SEE

# **28%**<sup>1</sup>

electricity's share of global energy mix by 2040

### SEE #1 RES

growth region in Europe

# **76%**

RES as % of gross electricity consumption in Greece by 2030<sup>2</sup>

3



#### Positive macroeconomic momentum

Greek economic growth amongst the highest in Europe

### 20%

cumulative growth in GDP (2021-2024)

# ~1.4x

increase in FDI (2018-2023)

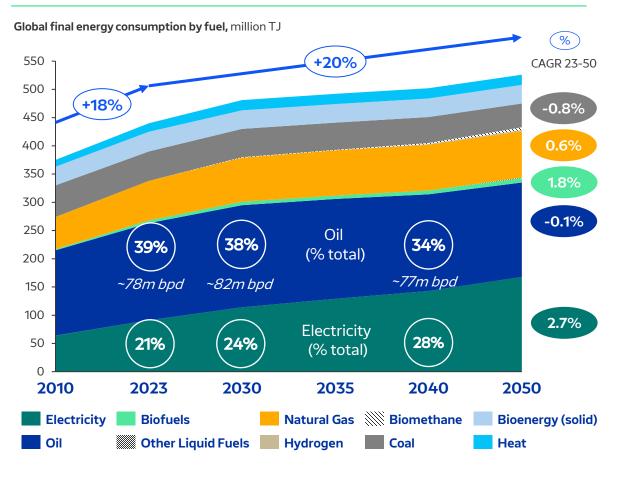
### IG

(investment grade) rating for Greece (S&P, Moody's, Fitch, DBRS)

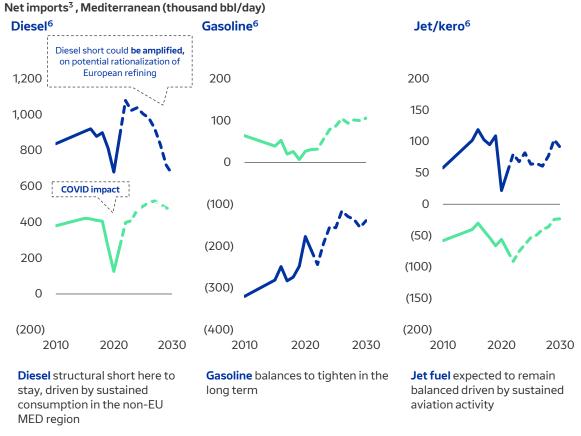


# Energy demand growing and expected to remain strong for fuels in a structurally undersupplied market

### Refined products to remain the principal energy source for the next decades...



#### ... with the Med region to remain structurally short middle distillates<sup>2</sup>



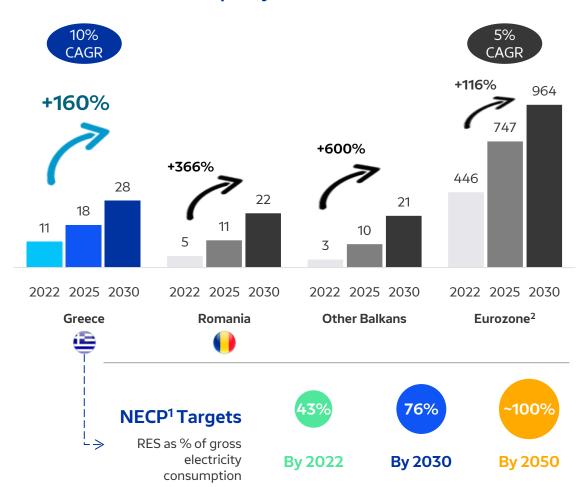
EAST. MED<sup>5</sup>

MED<sup>4</sup>



# RES to grow significantly; SEE region with even higher RES growth, benefiting from conventional power phase-out and government policies

# Wind and PV Installed Capacity (GW)



# Natural resources and NECP<sup>1</sup> Policies to Drive RES Development



#### Greece has abundant wind and solar resources

1,700 kW/m<sup>2</sup> of global annual solar irradiation, the second highest in Europe

797 W/m<sup>2</sup> of wind power density, the highest in continental Europe



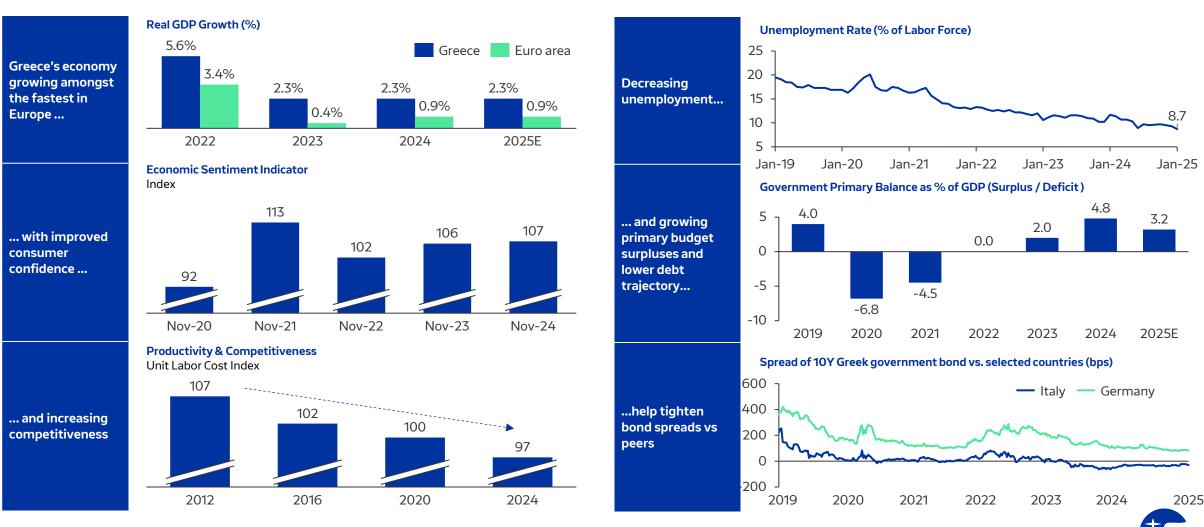
**Investment support** for different types of **RES producers and Energy Storage** 



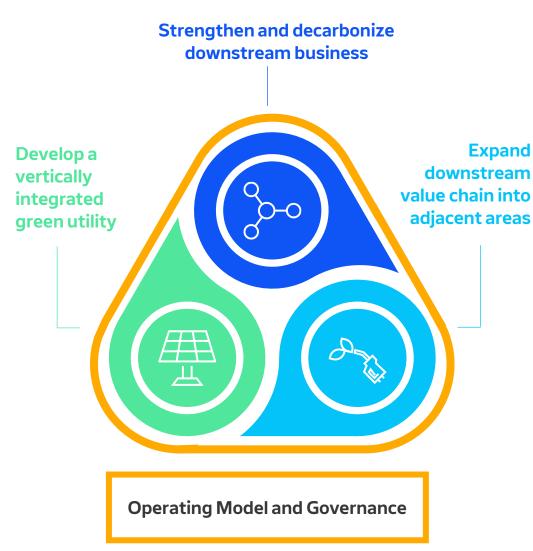
Grid development to accommodate **energy transition** 



# HELLENiQ ENERGY is uniquely placed to benefit from Greece's strong macroeconomic momentum



# Our strategy has 3 focus areas, supported by a constantly improving operating model & governance



# **Pillars of the Strategy**



- · Evolve Refining through decarbonization
- Drive operational excellence
- Strengthen wholesale market reach & performance
- Grow position in regional retail markets



- Develop a meaningful presence in biofuels
- **Develop** in hydrogen economy and **synthetic fuels**
- Enhance services with e-mobility offering



- Grow conventional renewables portfolio
- **Diversify** & expand **international** footprint
- Diversify **technology base**
- Improve asset utilization
- Embed Power & Gas unit into our portfolio



- Maintain emphasis on operational excellence
- Integrate ESG considerations in our business model
- Embed risk management best practices
- Broaden digital transformation

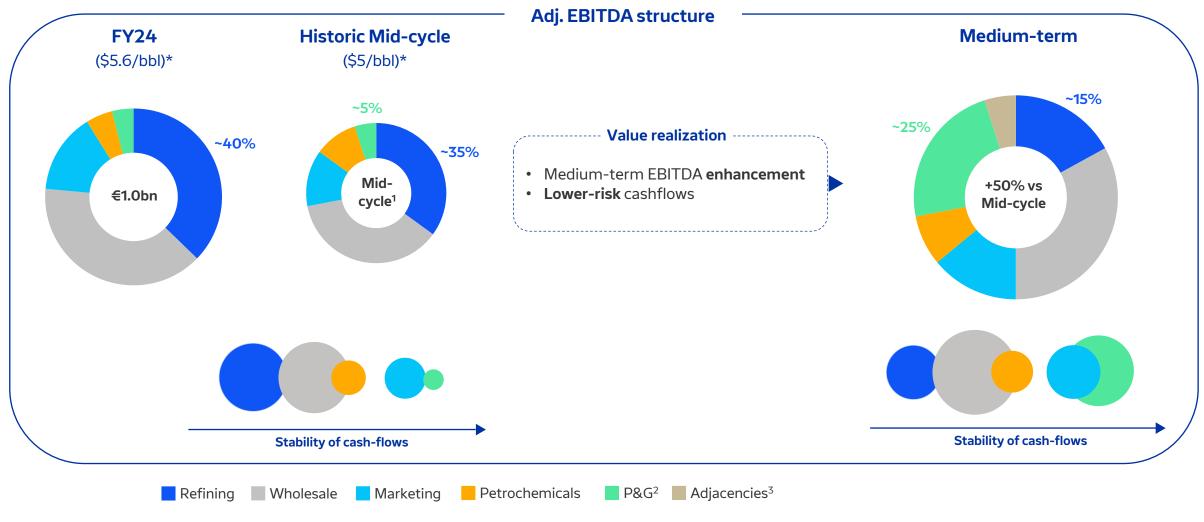
+50% EBITDA vs mid-cycle

Less volatile earnings stream

Value creation for shareholders



# Profitable growth and lower volatility of cashflows drive higher value baseline for investors, with opportunity from exceptional market conditions





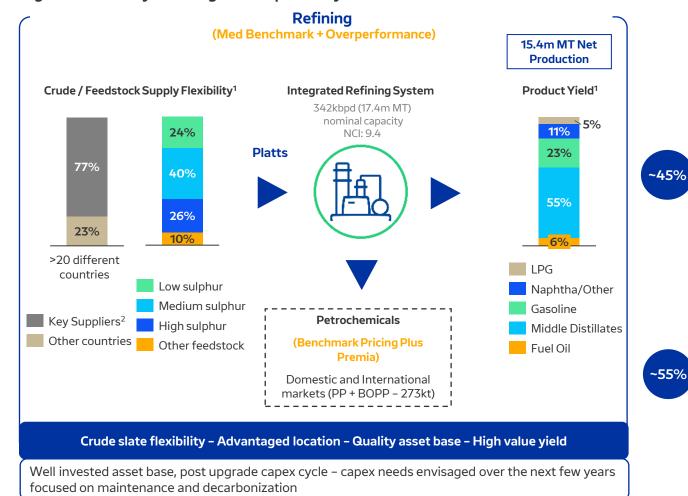


# 2. Business Units Overview

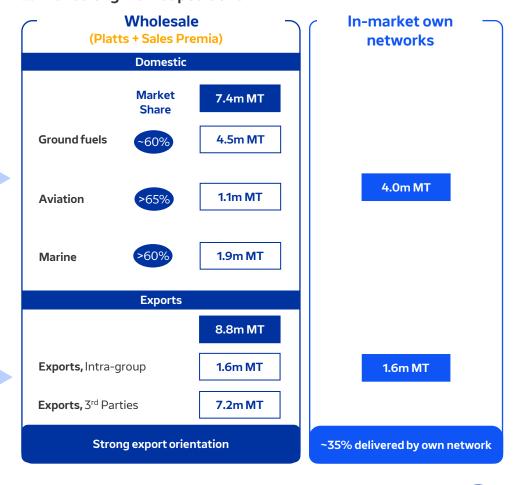


# 1 Complex Refining, Supply & Trading system, achieving high returns on the back of asset quality and route-to-market integration

Complex integrated refinery system in advantaged location, with input and logistics flexibility and a high-value product yield...



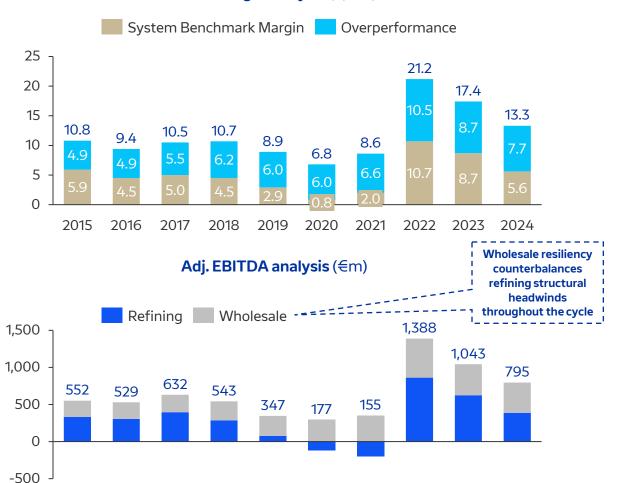
... with strong market positions





# Integration drives consistent overperformance throughout the cycle, on complex refining system and market position

### Realized margin analysis (\$/bbl)1

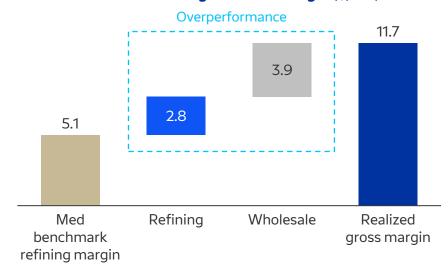


2020

2022

2024

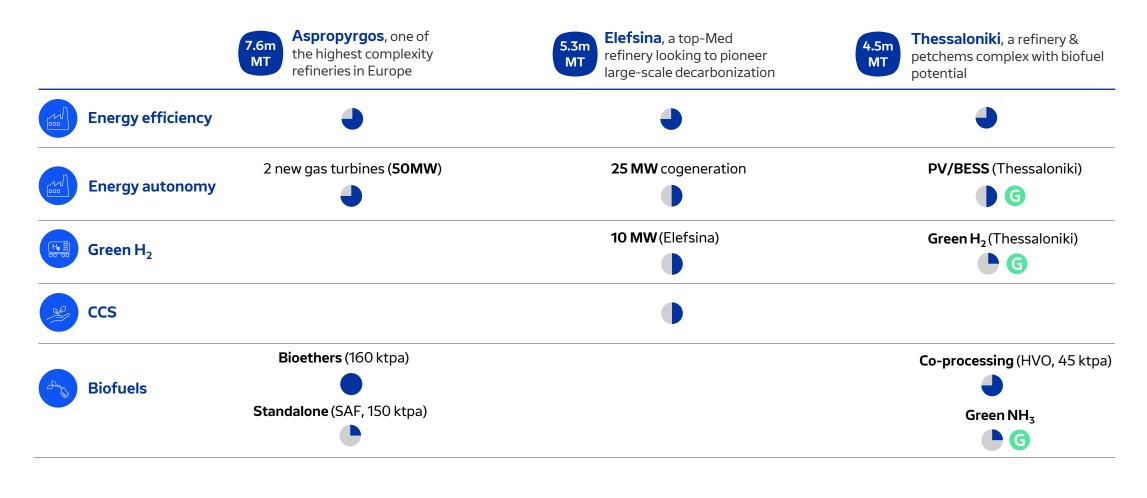
### 2015-2024 average realized margin (\$/bbl)<sup>1</sup>

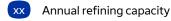


- Flexible refining system with synergies in processing and trading and ability to capture crude / feedstock arbitrage opportunities
- High complexity units with white products >80%, enabling volume gains (density escalation)
- Domestic market position and International portfolio support higher Net-Backs

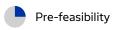


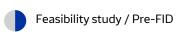
# Refining System's future underpinned by HELLENiQ ENERGY's downstream decarbonizing vision

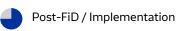




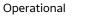
















2

720

660

600

540

480

420

360

300

2010

# Petrochemicals are integrated with refining, with material value uplift to the core business and diversifying earnings streams

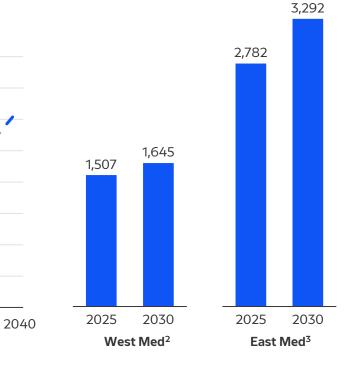
#### **Petrochemicals Market**

Global petrochemicals market continues to grow in line with GDP (>1x)

Global demand<sup>1</sup> for petrochemicals, mtpa

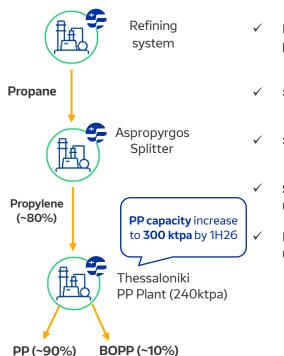
Mediterranean region continues to be short in PP well into the future







Fully integrated position, from propylene to industrial raw materials, adding ~\$1/bbl of value uplift on refining system



- ✓ Integration with refining, with ~ 80% of propylene feedstock to PP sourced internally
- > 50% domestic market share in all products
- >60% of sales **exported** to Mediterranean area
  - Strong CF generation, requiring limited maintenance capex
- Negative correlation between PP and refining margins<sup>4</sup>



2020

2030



# 3 Fuels marketing - leading in the Greek market across all segments









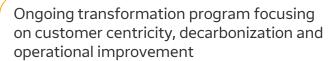
# With a local market share of >30%, economic recovery drives results improvement



### **Ground fuels**



~31% market share<sup>1</sup> 6% volume growth



- ✓ Non-fuel retail growth ✓ EV charging
- ✓ Premium products offering
- ✓ Differentiated fuels penetration
- network expansion
- ✓ Customer experience (loyalty & digital)





# Marine

- ~31% market share1
- -3% volume growth



- ✓ New partnerships to increase sales in leisure
- ✓ Increase sales to cruise operators





# **Aviation**

~37% market share<sup>1</sup> 11% volume growth

- ✓ 9% increase in Greek airports' traffic
- ✓ Increasing flight connectivity between mainland and islands
- ✓ HELLENiQ 1st to introduce SAF<sup>2</sup> in Greece
- ✓ Transition to e-fueling





# **3** Geographically diversified in growing markets, where location offers supply integration value with Refining BU



International network with a growing position in each market, complementing the leading position in Greece

		# of stations	2024 Volumes (kt)	Market position (estimated)
8	Cyprus	99	417	#1
<b>®</b>	Montenegro	46	269	#1
*	Republic of North Macedonia	26	86	#3
	Bulgaria	99	219	#4
	Serbia	59	123	#5
	Total	329	1,114	

## **Key initiatives**

- √ Grow network
- ✓ Improve petrol stations' visual identity
- ✓ Increase penetration of premium fuel products
- ✓ Increase non-fuel retail sales
- ✓ Incorporate e-mobility and digitalization
- ✓ Explore options for energy production / supply

HELLENiQ ENERGY's integration with refining and complete retail product offering generates additional return on investments and de-risks profile





# Growth in renewables, with a disciplined investment strategy to achieve attractive, low-risk returns

Strategic considerations – aspiring to become one of the 2-3 top RES players in Greece

Why RES

#### Diversification in a growing energy market:

- ✓ Increasing trends towards electrification
- Greece: favorable weather conditions (solar & wind), ambitious RES targets
- SEE: less mature, fast growing markets offering superior returns

Why HELLENiQ **ENERGY** 

Leading position in the Greek and regional energy market with established customer footprint and business integration value:

- Technical **competence & experience** with large projects implementation
- Long-term investment horizon; can act as consolidator
- Strong market position in energy market
- Synergies with downstream and utility businesses

Strategy

Use of existing assets, know-how, new corporate structure and partnerships to become a leading player in the Greek market:

- Develop new projects at scale
- Leverage partnerships
- Capital & return discipline; appropriate financing structure

Well-positioned to build renewables, capturing the full yield of every project phase



Targeted returns for group capital deployed



Target medium-term EBITDA contribution, matching contribution from industrial activities

Diversified RES pipeline in terms of geography and technology

Leading solar PV operator in Greece

GW

Capacity secured in storage auctions

2026

RES capacity targets (PV, onshore wind and storage)

€766m

2030

Appropriate capital structure supported by PF innovative facility, limiting own funds deployment

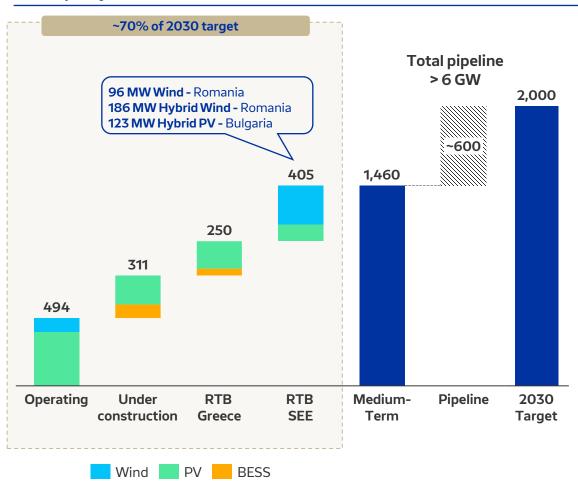


- M&A to complement portfolio with more mature assets
- Balanced mix among solar, wind and storage

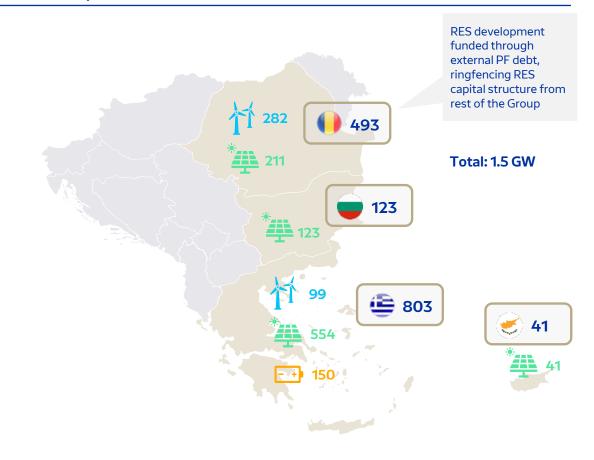


# Accelerating expansion in SEE with focus on geographical and technological diversification; Secured path to 1.5 GW by 2028

#### **RES capacity evolution (MW)**



#### RES mature portfolio<sup>1</sup> (MW)





# Integration in Power & Gas through ELPEDISON

#### Acquisition of remaining 50% in ELPEDISON<sup>1</sup>, aiming to develop an integrated energy utility

Market electrification



**Power generation** expected to triple by **2050**<sup>2</sup>, driven by **demand growth and energy transition** 



Operates 2 CCGTs in Greece with a total capacity of 852MW (Thessaloniki and Thisvi)



Material gas supply and wholesale business on the back of generation assets



Market share in the Greek electricity retail market

---- Financials<sup>5</sup>

~€1.4bn Revenues

~€66m EBITDA

~€11m contribution to H.E. NI

... while divesting from DEPA Commercial

 In 2018, a 35% stake in DESFA was sold to SENFLUGA Energy Infrastructure Holdings for €284m

 In 2022, a 35% stake in DEPA Infrastructure was sold to Italgas for €266m

 In 2024, a 35% stake in DEPA Commercial was sold to HRADF<sup>3</sup> for ~€200m<sup>4</sup>

Opportunities of integration in RES, energy products bundling and e-mobility



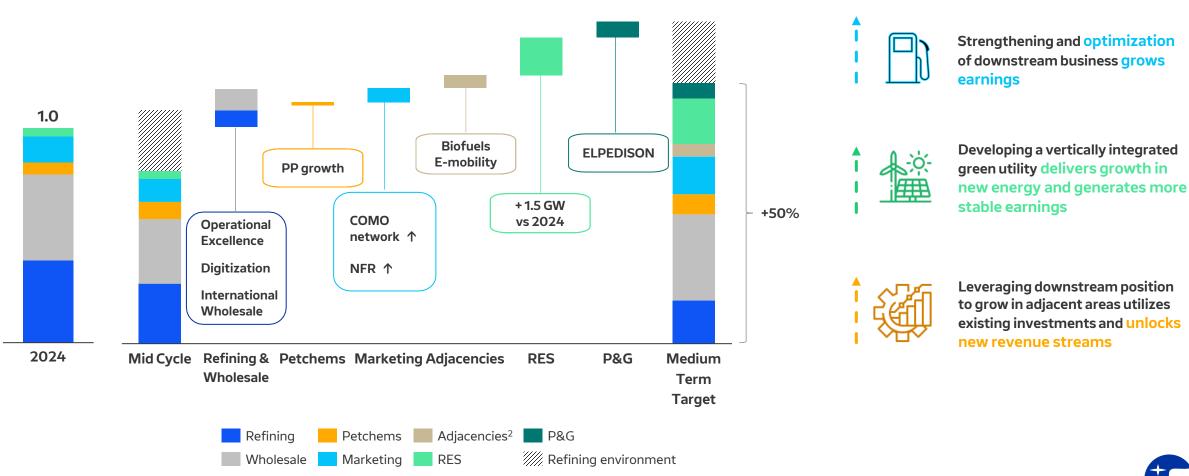
# 3. Financials



# Targeted capital investment allocation to support core business cashflow enhancement and diversification in new businesses consistent with energy transition theme

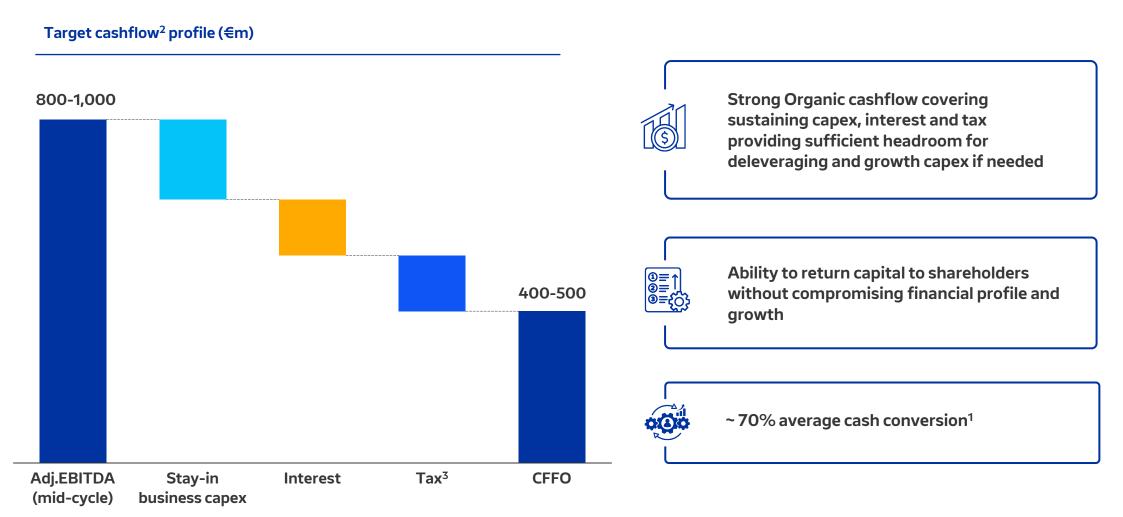
Adj. EBITDA¹(€bn)

Building up profitability while scaling down risk profile



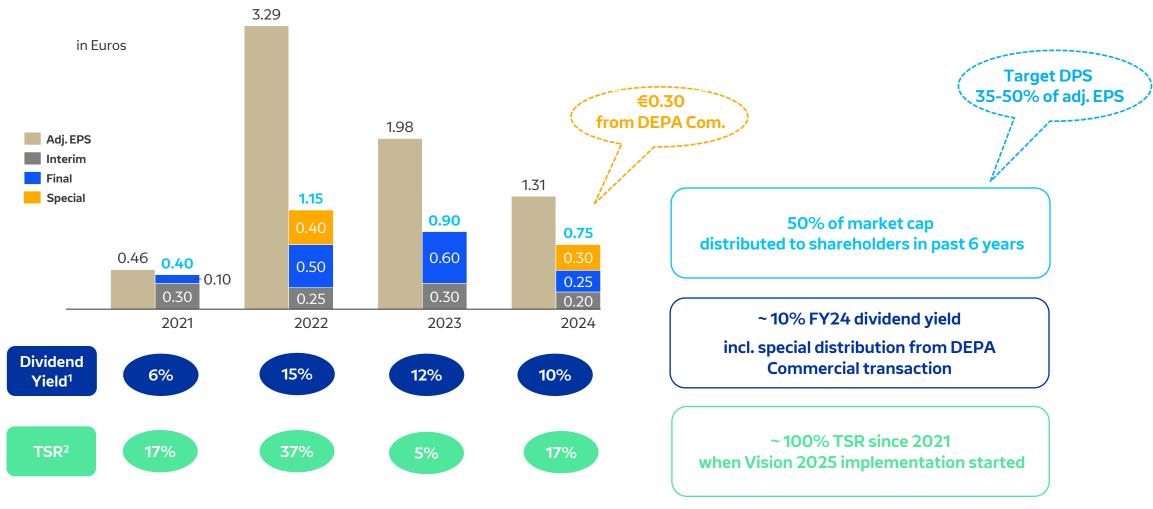


# Strong and resilient cashflow in a mid-cycle providing ample room for growth and deleveraging





# Group portfolio and solid performance consistently delivers attractive TSR within a relatively volatile environment



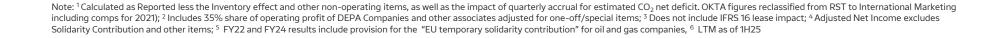


# Appendix



# FY 2018 - 2025 Group key financials

€ million	2018	2019	2020	2021	2022	2023	2024	LTM
Income Statement <sup>5</sup>								
Sales Volume (MT'000) - Refining	16,490	15,223	14,397	15,184	14,273	15,438	16,281	15,360
Net Sales	9,769	8,857	5,782	9,222	14,508	12,803	12,768	11,381
Segmental EBITDA								
- Refining, Supply & Trading	548	354	187	153	1,388	1,043	795	625
- Petrochemicals	100	93	61	131	74	43	54	33
- Marketing	93	138	97	128	135	111	124	142
- RES	2	2	3	3	29	42	46	47
- Other (incl. E&P)	(12)	(13)	(14)	(14)	(24)	(2)	7	11
Adjusted EBITDA <sup>1</sup>	730	572	333	401	1,601	1,237	1,026	857
Share of operating profit of associates <sup>2</sup>	35	18	30	97	100	18	(24)	(4)
Adjusted Net Income <sup>1, 4</sup>	292	182	5	140	1,006	606	401	293
Inventory effect	48	24	(525)	308	102	148	128	284
One-off adjustments	(67)	(22)	(61)	(52)	14	36	88	51
Reported EBITDA	711	574	(253)	657	1,717	1,053	811	514
Reported Net Income	212	161	(396)	337	890	478	60	(169)
Balance Sheet / Cash Flow	~~~~~~~~~~~							
Capital Employed <sup>3</sup>	3,855	3,869	3,521	4,067	4,669	4,573	4,554	4,944
Net Debt <sup>3</sup>	1,460	1,543	1,672	1,938	1,942	1,627	1,792	2,360
Capital Expenditure	157	246	295	400	512	291	434	485





# 2Q / 1H 2025 Highlights

2Q signals return to strong profitability despite Elefsina shut-down; Adj. EBITDA at €221m (YTD €401m) on track for yet another successful year; Positive developments on all fronts with ELPEDISON acquisition completed in July

### Market

- Crude oil markets price drop

   (-20% y-o-y) and stronger EUR/USD
   (+5% y-o-y) in 2Q25
- Natural gas, electricity prices and EUAs remain higher y-o-y
- Benchmark refining margin up q-o-q close to LY levels, while crude spreads remain tight
- Switch of bunkering to marine gasoil favors middle distillates demand
- Strong domestic demand across oil products: Autofuels +3% y-o-y, while aviation up +6% supported by economy and tourism

# **Operations**

- Safe and successful completion of most important Elefsina T/A yet
- Realized margin increased to ~\$14/bbl, driven by higher benchmarks and sustained overperformance
- Significant improvement in transformation efforts at MKT yields results with both Domestic and International delivering improved performance
- Capacity additions and energy management in RES offset weak market conditions and curtailments

# **Financials**

- 2Q25 Adjusted EBITDA at €221m, Adjusted
   Net Income at €72m, in line with LY
- Reported results impacted by
   ~€100m inventory losses in 2Q25, (~€170m
  in 1H25) on big crude oil price drop
- Although reduced vs 1Q, Net Debt remains high due to shut-down impact
- Financing costs down 13% y-o-y



# 2Q / 1H 2025 Group key financials

FY	LTM	IFRS	2Q	2Q		1H	1H	
2024	2Q	€ MILLION	2024	2025	⊿%	2024	2025	∆%
		Income Statement						
16,286	15,360	Sales Volume (MT'000) - Refining	4,003	3,533	(12%)	7,990	7,064	(12%)
6,028	6,210	Sales Volume (MT'000) - Marketing	1,496	1,621	8%	2,708	2,889	7%
695	720	Power Generation (GWh)	176	188	7%	336	361	7%
12,768	11,381	Sales Revenue	3,274	2,433	(26%)	6,553	5,166	(21%)
		Segmental EBITDA						
795	625	- Refining, Supply & Trading	179	163	(9%)	468	297	(36%)
54	33	- Petrochemicals	16	11	(36%)	40	18	(54%)
124	142	- Marketing	32	41	29%	48	66	38%
46	47	- RES	12	11	(9%)	22	23	1%
7	11	- Other	(7)	(4)	36%	(8)	(3)	54%
1,026	857	Adjusted EBITDA <sup>1</sup>	232	221	(5%)	570	401	(30%)
(24)	(4)	Share of profit of associates <sup>2</sup>	(11)	(3)	76%	(15)	6	_
666	522	Adjusted EBIT <sup>1</sup> (including Associates)	137	137	_	389	245	(37%)
(119)	(114)	Financing costs - net <sup>3</sup>	(31)	(27)	13%	(61)	(55)	8%
401	293	Adjusted Net Income <sup>1, 4</sup>	73	72	(1%)	236	128	(46%)
811	514	Reported EBITDA	182	112	(38%)	532	235	(56%)
(264)	(192)	Income tax (incl. EU SC)	(24)	(4)	83%	(82)	(10)	87%
60	(169)	Reported Net Income	30	(30)	-	209	(19)	-
1.31	0.96	Adjusted EPS (€)	0.24	0.24	(1%)	0.77	0.42	(46%)
0.20	(0.55)	EPS (€)	0.10	(0.10)	-	0.68	(0.06)	-
		Balance Sheet / Cash Flow						
4,554	4,944	Capital Employed <sup>3</sup>				4,568	4,944	8%
1,792	2,360	Net Debt <sup>3</sup>				1,587	2,360	49%
381	371	of which: non-recourse				251	371	48%
39%	48%	Net Debt / Capital Employed				35%	48%	13 pps
434	485	Capital Expenditure	80	157	98%	173	223	29%
146	116	of which: RES	4	10	_	45	14	(69%)



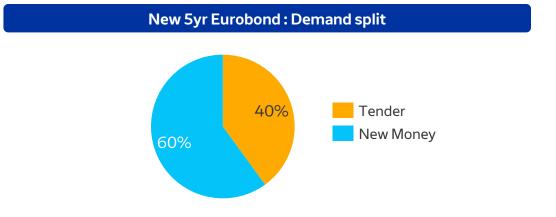
<sup>&</sup>lt;sup>1</sup> Calculated as Reported less the Inventory effect and other non-operating items, as well as the impact of quarterly accrual for estimated CO<sub>2</sub> net deficit. <sup>2</sup> Includes 35% share of operating profit of DEPA Companies and other associates adjusted for one-off/special items <sup>3</sup> Does not include IFRS 16 lease impact <sup>4</sup> Adjusted Net Income excludes Solidarity Contribution and other items

# Successful issue of a new 5-year bond

HELLENiQ ENERGY Finance plc completed the issue of a new €450m Eurobond, combined with a tender offer on existing Oct'24 notes

- **Strong demand** exceeding €1bn from all investor classes, with new money oversubscription at 4x
- Final pricing tighter vs IPT, with issue upsized to €450m
- Transaction structure facilitated existing bondholders roll-over (€300m); remaining '24 notes to be repaid out of existing cash reserves
- Improvement of spread vs benchmark compared to previous issue
- Improved commercial terms and better fit with new Group structure

New 5yr Eurobond : Pricing				
Initial price talk	4.75%			
Issue Price	99.444			
Coupon	4.25%			
YTM	4.375%			
Issue Date	24 July 2024			
Maturity Date	24 July 2029			





# **Debt structure**

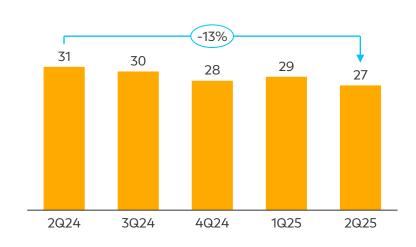
Financing costs down 13% y-o-y, on base rates and spreads reduction; 4Q25 maturity to be refinanced in the coming months



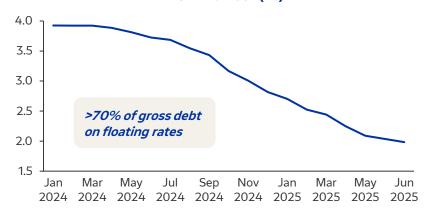
# LT / Committed Facilities Maturity¹ (€m)



### Interest Cost (€m)



#### 3m Euribor (%)





# A new, innovative financing framework agreement for RES projects

Project finance agreement of up to €766m to facilitate acceleration of RES projects in Greece; Increase of funding capacity and strategic/financing flexibility

A first-of-a-kind RES financing agreement in Greece and one of the largest in Europe, which provides for a standardized platform for existing / new projects

#### **Structure**

Committed financing for existing and new projects for up to €566m, with additional (uncommitted) tranche of €200m

Financing available across different commercial models (FiT, FiP, cPPAs)

Fit-for-purpose structure for RES investments with tenors up to 20 years

Competitive, pre-agreed, standardized T&Cs

#### **Benefits**

Sufficient committed capacity to support RES growth in Greece

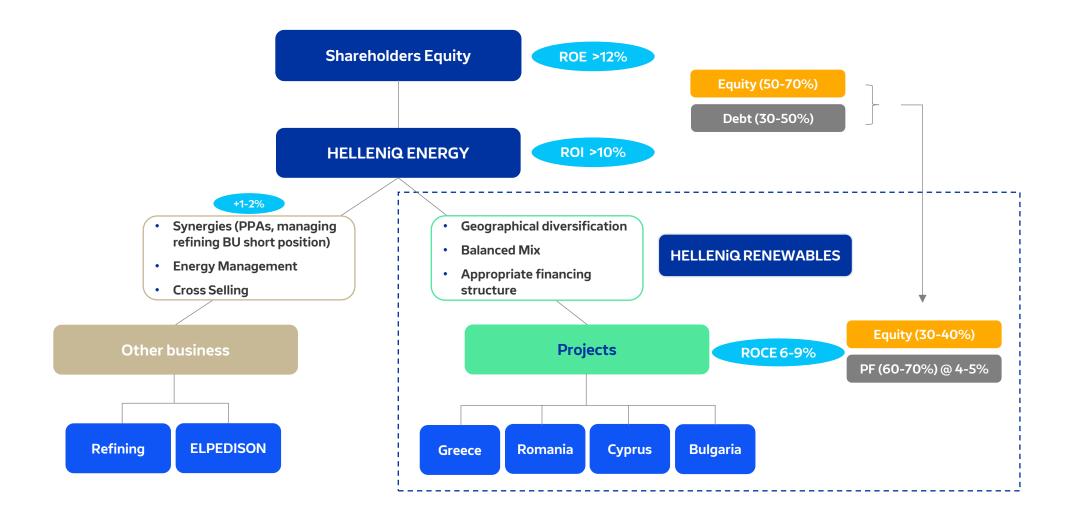
Flexibility, speed of implementation, Governance and Risk framework

Realignment of funding resources and capital structure to different business units

Best-in-class financing terms offering competitive advantage



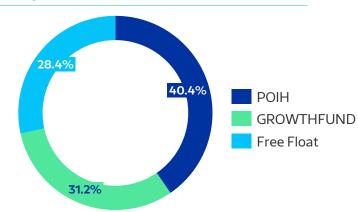
# Levered RES investments returns at listed entity level to exceed 12%





# **Shareholding Structure and Shares Listing Info**

### Shareholding Structure<sup>1</sup>, %



### **Shares Listing Info**

ELPE
E GA
Pr.AT
ILPD
PD LI
Pq.L
5,185
2.0m
1.7m

### **HELLENIQ ENERGY Holdings Share Price** (€ per share)



### **Participation in Indices**

ATHEX Composite Share Price Index
FTSE / ATHEX Large Cap Index
FTSE / ATHEX Energy Index
FTSE / ATHEX Market Index
ATHEX ESG Index
FTSE World Europe Index
FTSE Eurozone Index
MSCI Emerging Markets IMI
MSCI Emerging Markets Small Cap
STOXX Emerging Markets Select 100
STOXX Emerging Markets 500 Small
STOXX Emerging Markets 1500 ESG-X



# **Financial Calendar**



Date	Event
Thursday, 13 November 2025	3Q25 results announcement
Thursday, 26 February 2026	FY25 results announcement

The Company reserves the right to change the above dates, following relevant and timely notification. The Financial Statements are published on the same day with results announcements for the respective periods, on the company's website (www.helleniqenergy.gr) as well as the website of Athens Exchange ("ATHEX") (www.athexgroup.gr), after the end of trading on ATHEX.



# Sustainability embedded in our strategy and reflected on ESG performance



## 30%

reduction target in Scope 1 & 2 emissions by 2030

### 1.1m tons

cumulative avoided CO<sub>2</sub> emissions from RES to date

### >88%

recovery of waste generated

# Up to **43**%

improvement of air emission indicators<sup>1</sup> since 2019



# **Up to 34%**

improvement in occupational safety indices<sup>2</sup> vs LY

# **47**%

improvement in the PSER<sup>3</sup> Index vs LY

# >69,000

man-hours of training on Health & Safety in 2024

### >2m

beneficiaries from CSR initiatives in 2024



- New BoD structure, with 45% independent members
- Enhanced oversight from Board Committees
- New organizational framework and operational models
- ESG targets incorporated in LTIP<sup>4</sup>



# **ESG Reporting Standards, Frameworks and Ratings**

### **Voluntary reporting** standards and frameworks











# **HELLENIQ ENERGY**

**Group** has been adopting the most widely followed standards and reporting frameworks and rated by leading **ESG** rating agencies

### **ESG** data providers and rating agencies



**MSCI** 















ecovadis

### **ESG Indexes**





FTSE4Good

HELLENiQ ENERGY has been included in the FTSE4Good Index Series since 2016 and in the ATHEX ESG Index since its establishment (2021)



# **ESG** Ratings

ESG Rating Agency	ESG Score	Rating Scale		- Latest Report Date	Comments
	L3G 3COTE	High	Low	Latest Report Date	Comments
DISCLOSURE INSIGHT ACTION	В	А	D-	2024	Climate - Management band
S&P Global	52*	100	0	2024	Percentile (70)* Oil & Gas Refining & Marketing
MORNINGSTAR SUSTAINALYTICS	28.4**	0	100	2024	ESG Risk Rating: Medium (2024)
MSCI ESG RATINGS	BBB***	AAA	CCC	2025	ESG Controversies: no controversies, Lowest Flag
ecovadis	"Bronze Recognition Level"	100	0	2024	Awarded by the Ecovadis rating body to Group's subsidiary EKO S.A.
Bloomberg	3.2	10	0	2025	ESG Disclosure Score: 59
LSEG DATA & ANALYTICS	<b>B</b> 60	A+	D-	2024	Third Quartile ("good relative ESG performance and above average degree of transparency in reporting material ESG data publicly") / A+ ESG Controversies  Score****
ATHEX ESG Data Portal Transparency Score	<b>97%</b> Transparency	100	0	2024	Powered by ATHEX ESG Data Portal



# Improved corporate governance

Transitioning to private sector / listed model

# New Articles of Association

 Amended Article of Association according to L.4706/2020 with regards to composition and election process of the Board

### **New Board of Directors**

- 11-member BoD
- Increased number of independent members (45%) as required
- Introduced minimum quota by gender (25% for each gender)

### Fit & Proper Policies

- Adoption of fit & proper policies at both individual and collective level
- Establishment of BoD nominations committee

### **Best-in-class Practices**

- Update of Operating Governance in key subsidiaries
- Introduction of new policies/procedures of Corporate Governance
- Transitioning to a Group management structure
- Update of internal control, risk management and compliance functions at Group level

Risk Management and Compliance - ESG Framework



# Significant progress in upstream exploration in 6 offshore blocks in Greece

### **Upstream assets in Greece**



- Licensed areas
- ☐ Areas to be licensed by Greek state
- 3D seismic survey completed
- 2D seismic survey completed

### ✓ Five offshore blocks with well-advanced seismic studies

- ✓ 2D seismic surveys completed in all blocks
- ✓ 3D seismic surveys completed in Southwest of Crete, Block 2, Ionian Block and Block 10
- ✓ Processing and interpretation ongoing



**Strong partnerships** with **established players** for E&P operations in Greece







# Alternative performance measures (not defined under IFRS)

### Reported EBITDA

Reported EBITDA is defined as earnings/(loss) before interest, taxes, depreciation and amortisation, and is calculated by adding back depreciation and amortization to operating profit.

### Adjusted EBITDA

Adjusted EBITDA is defined as Reported EBITDA adjusted for: a) Inventory Effect (defined as the effect of the price fluctuation of crude oil and oil product inventories on gross margin and is calculated as the difference between cost of sales at current prices and cost of sales at cost) in the Refining, Supply & Trading segment and, b) special items, which may include but are not limited to cost of early retirement schemes, write-downs of non-core assets and other one-off and non-operating expenses, in line with the refining industry practice. Adjusted EBITDA is intended to provide an approximation of the operating cash flow projection (before any Capex) in an environment with stable oil and products prices. Reported EBITDA and Adjusted EBITDA are indicators of the Group's underlying cash flow generation capability. The Group's management uses the above alternative performance measures as a significant indicator in determining the Group's earnings performance and operational cash flow generation both for planning purposes as well as past performance appraisal.

#### Adjusted Net Income

Adjusted Net Income is defined as the Reported Net Income (Profit for the period attributable to owners of the parent) as derived from the Group's financial statements under IFRS, adjusted for post-tax inventory effect (calculated as Inventory Effect times (1- statutory tax rate in Greece) and other post-tax special items at the consolidated financial statements. Adjusted Net Income is presented in this report because it is considered by the Group and the Group's industry as one of the key measures of its financial performance.

#### Net Debt

Net Debt is calculated as total borrowings (including "current and non-current borrowings" as shown in the consolidated statement of financial position of the Group financial statements) less "Cash & cash equivalents" and "Investment in Equity Instruments", as reflected in the Group's financial statements under IFRS. It is noted that finance lease obligations are not included in the calculation.

### Capital Employed

Capital Employed is calculated as "Total Equity" as shown in the statement of financial position of the relevant financial statements plus Net Debt.

#### Gearing Ratio

Gearing ratio is calculated as "Net Debt" divided by "Capital Employed", each as set out above. The Group monitors capital structure and indebtedness levels on the basis of the gearing ratio.



# Glossary (1/2)

AGM	Annual General Meeting
BBL	Barrel
BCM	Billion Cubic Meters
BOPP	Biaxially Oriented Polypropylene
BPD	Barrels per day
BU	Business Units
C&I	Commercial & Industrial
CAPEX	Capital Expenditure
CCGT	Combined Cycle Gas Turbines
CCS	Carbon Capture and Storage
CDU	Crude Oil Distillation Unit
CONCAWE	Scientific/technical division of the European Refineries Association
CPC	Caspian Pipeline Consortium
CSO	Clarified Slurry Oil
CSR	Corporate Social Responsibility
DEDDIE	Hellenic Electricity Distribution Network
DEPA	Public Gas Corporation of Greece
DPS	Dividend per Share
E&P	Exploration & Production
EPS	Earnings per share
ESCO	Energy Service Company
ESG	Environment, Society & Governance

ETBE	Ethyl Tertiary Butyl Ether
EUA	European Union Allowance
FCC	Fluid Catalytic Cracking
FO	Fuel Oil
FXK	Flexicoker
FY	Full Year
G&G	Geological & Geophysical
GW	Gigawatt
HC	Hydrocracking
HELPE	HELLENIC PETROLEUM
HS	High Sulphur
HSE	Health, Safety & Environment
HSFO	High Sulfur Fuel Oil
IMO	International Maritime Organization
IPT	Initial Price Talk
KBPD	Thousand Barrels Per Day
KT	Kilo Tones
LNG	Liquified Natural Gas
LPG	Liquified Petroleum Gas
LS	Low Sulfur
LSFO	Low Sulfur Fuel Oil
M&A	Mergers & Acquisitions



# Glossary (2/2)

MARPOL	International Convention for the Prevention of Pollution from Ships
MD	Middle Distillates
MGO	Marine Gasoil
MOGAS	Motor Gasoline
MS	Middle Sulfur
MT	Metric Tones
MW	Megawatt
NCI	Nelson Complexity Index
NG	Natural Gas
NOC	National Oil Companies
NOx	Nitrogen Oxide
OPEX	Operating Expenses
ОТС	Over The Counter
PetChem	Petrochemical
PM	Particulate Matter
PP	Polypropylene
PPC	Public Power Corporation
PV	Photovoltaic
RAB	Regulated Asset Base
RES	Renewable Energy Sources

RNM	Republic of North Macedonia
ROACE	Return on Average Capital Employed
ROW	Rest of the World
RST	Refining, Supply & Trading
SMP	System Marginal Price
SOx	Sulphur Oxides
SPA	Sales and Purchase Agreement
SRAR	Straight Run Atmospheric Residue
SRFO	Straight Run Fuel Oil
T/A	(Refinery) Turnaround
TN	Tones
TSR	Total Shareholder Return
TTF	Title Transfer Facility (TTF) Virtual Trading Point
TWh	Terawatt hour
UCO	Unconverted Oil
VDU	Vacuum Distillation Unit
VGO	Vacuum Gas Oil
VLSFO	Very Low Sulphur Fuel Oil
Y-O-Y	Year-on-Year
RNM	Republic of North Macedonia

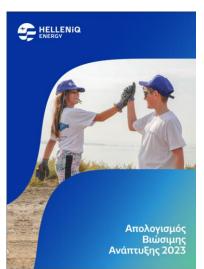


# **2023 Annual and Sustainability Reports**



**2023 Annual Report** 

**2023 Digital Annual Report** 



2023 Sustainability Report

2023 Digital Sustainability Report

### 9 Awards & 2 Distinctions







Gold Award Print and online version Best Annual Report Publicly-Held Corporations



Gold Award Print version Interior Design, Energy

Silver Award Print version Traditional Annual Report, Energy Gold Award
Online version
Interactive Annual Report, Energy

Cover/Home Page, Energy

Gold Award
Online version



Grand Winner
Print and online version
Best Annual Report Europe



Grand Winner
Print Version
Best Annual Report

Gold Award
Print version
Annual Report, Print Version, Energy

Gold Award
Online version
Online Annual Report, Energy

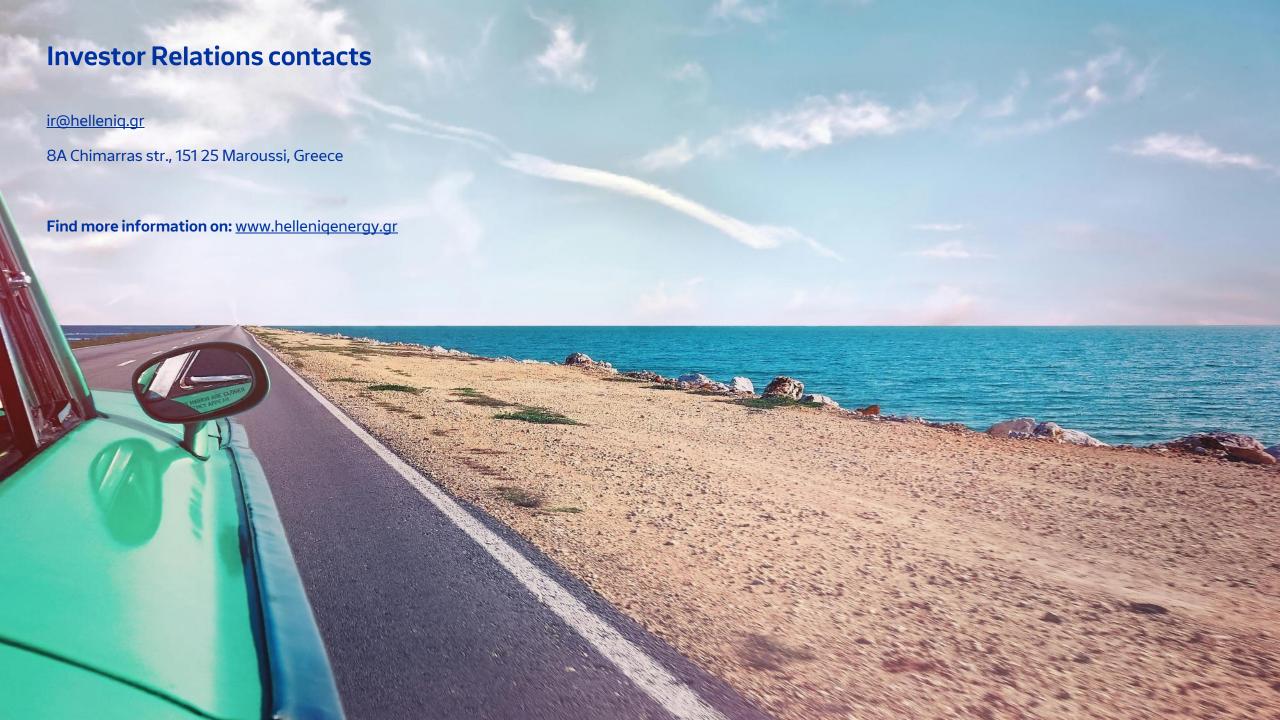


Silver Award
Print version
Annual Report, PDF version,
Overall Presentation

Gold Award Online version Annual Report, Online version, Overall Presentation

HELLENiQ ENERGY has participated with the 2023 Annual Report in international competitions and has been awarded, until the end of September 2024, with a total of 7 Gold Awards, 2 Silver Awards and two Distinctions as Grand Winner – "Best Annual Report, Europe\*", both for print and digital versions and Grand Winner – "Best of Category Annual Report, Print version\*\*".

\*ARC Awards International / \*\*Galaxy Awards





# **Empowering Tomorrow**