# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED

**30 JUNE 2014** 



CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014 (All amounts in Euro thousands unless otherwise stated)

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# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

# I. Company Information

**Directors** Ioannis Papathanasiou – Chairman of the Board

John Costopoulos - Chief Executive Officer, Member

Theodoros-Achilleas Vardas - Member

Andreas Shiamishis –Member Vassilios Nikoletopoulos –Member Panagiotis Ofthalmides –Member Theodoros Pantalakis –Member Spyridon Pantelias –Member

Konstantinos Papagiannopoulos - Member

Christos Razelos Member Ioannis Raptis Member

Ioannis Sergopoulos –Member Aggelos Chatzidimitriou, Member

John Costopoulos, Theodoros-Achilleas Vardas and Andreas Shiamishis are executive members of the board

**Other Board Members** 

during the year

Christos-Alexis Komninos - Chairman of the Board (23/12/2011 - 23/2/2014)

**Registered Office:** 8A Chimarras Str.

15125 Maroussi, Greece

**Registration number:** 2443/06/B/86/23

**General Commercial** 

**Registry** 000269901000

Auditors: PricewaterhouseCoopers S.A.

268 Kifissias Ave. 152 32 Halandri Athens, Greece



# Report on review of interim financial information

To the shareholders of Hellenic Petroleum S.A.

# Introduction

We have reviewed the accompanying condensed statement of financial position of Hellenic Petroleum S.A. as at 30 June 2014 and the related condensed statements of comprehensive income, changes in equity and cash flows for the six-month period then ended and the selected explanatory notes, that comprise the interim condensed financial information, which form an integral part of the six-month financial report as required by article 5 of Law 3556/2007. Management is responsible for the preparation and presentation of this interim condensed financial information in accordance with International Financial Reporting Standards as adopted by the European Union and applied to interim financial reporting (International Accounting Standard "IAS" 34). Our responsibility is to express a conclusion on this interim condensed financial information based on our review.

# Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of interim financial information performed by the independent auditor of the entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial information is not prepared, in all material respects, in accordance with International Accounting Standard 34.

### Reference to Other Legal and Regulatory Requirements

Our review has not revealed any inconsistency or discrepancy of the other information presented in the sixmonth financial report, as required by article 5 of Law 3556/2007, with the accompanying interim condensed financial information.



Athens 30 July 2014
The Certified Auditor Accountant

PricewaterhouseCoopers S.A. SOEL Reg. No. 113

Konstantinos Michalatos SOEL Reg.No. 17701

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# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

# II. Condensed Interim Statement of Financial Position

		As at		
	Note	30 June 2014	31 December 2013	
ASSETS				
Non-current assets				
Property, plant and equipment	10	2.794.262	2.804.714	
Intangible assets	11	10.908	10.776	
Investments in subsidiaries, associates and joint ventures		659.818	654.068	
Deferred income tax assets		31.268	25.056	
Available-for-sale financial assets		50	45	
Loans, advances and long-term assets		142.925	142.742	
		3.639.231	3.637.401	
Current assets				
Inventories	12	805.244	882.040	
Trade and other receivables	13	1.013.440	865.560	
Derivative financial instruments		12.251	5.263	
Cash, cash equivalents and restricted cash	14	1.023.499	739.311	
		2.854.434	2.492.174	
Total assets		6.493.665	6.129.575	
EQUITY				
Share capital	15	1.020.081	1.020.081	
Reserves	16	566.864	561.694	
Retained Earnings		(28.113)	24.594	
Total equity		1.558.832	1.606.369	
LIABILITIES				
Non- current liabilities				
Borrowings	17	1.456.985	1.226.430	
Retirement benefit obligations	1,	65.468	72.527	
Provisions for other liabilities and charges		3.000	3.000	
Other long term liabilities		13.217	13.895	
		1.538.670	1.315.852	
Current liabilities				
Trade and other payables	18	2.200.857	2.053.275	
Current income tax liabilities	8	9.900	6.952	
Borrowings	17	1.184.458	1.145.820	
Dividends payable		948	1.307	
		3.396.163	3.207.354	
Total liabilities	_	4.934.833	4.523.206	
Total equity and liabilities		6.493.665	6.129.575	

I. Papathanasiou	J. Costopoulos	A. Shiamishis	S. Papadimitriou
Chairman of the Board	Chief Executive Officer	Chief Financial Officer	Accounting Director

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

# III. Condensed Interim Statement of Comprehensive Income

	Note	For the six month period ended 30 June 2014 30 June 2013		For the three month p	eriod ended 30 June 2013
	Note				
Sales		4.127.881	4.463.139	2.199.056	2.397.353
Cost of sales		(4.058.335)	(4.506.394)	(2.152.428)	(2.425.881)
Gross profit		69.546	(43.255)	46.628	(28.528)
Selling and distribution expenses		(54.275)	(54.077)	(26.611)	(26.522)
Administrative expenses		(34.278)	(38.228)	(19.068)	(19.692)
Exploration and development expenses		(1.317)	(1.848)	(832)	(1.064)
Other operating income / (expenses) - net	5	(2.003)	(26.047)	(4.161)	(12.867)
Dividend income		47.545	17.122	47.545	17.122
Operating profit / (loss)		25.218	(146.333)	43.501	(71.551)
Finance (expenses) / income -net	6	(85.445)	(81.004)	(44.652)	(43.261)
Currency exchange gains / (losses)	7	(509)	3.194	(1.592)	8.724
Profit / (loss) before income tax	_	(60.736)	(224.143)	(2.743)	(106.088)
Income tax expense	8	8.029	43.863	(7.714)	28.753
Profit / (Loss) for the period		(52.707)	(180.280)	(10.457)	(77.335)
Other comprehensive income: Items that may be reclassified subsequently to profit or loss:					
Fair value gains/(losses) on cash flow hedges  Derecognition of gains/(losses) on hedges through comprehensive		5.170	2.593	7.609	(6.693)
income	_	- 5 170	24.027	7.600	10.406 3.713
		5.170	26.620	7.609	3./13
Other Comprehensive income/(loss) for the period, net of tax		5.170	26.620	7.609	3.713
Total comprehensive income/(loss) for the period		(47.537)	(153.660)	(2.848)	(73.622)
Basic and diluted earnings per share (expressed in Euro per share)	9	(0,17)	(0,59)	(0,03)	(0,25)

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014 $\,$

(All amounts in Euro thousands unless otherwise stated)

# IV. Condensed Interim Statement of Changes in Equity

Balance at 1 January 2013  Fair value gains / (losses) on cash flow hedges Derecognition of gains/(losses) on hedges through comprehensive	1.020.081	523.400	363.592	1.907.073
Derecognition of gains/(losses) on hedges through comprehensive	-	2.502		
		2.593	-	2.593
income	-	24.027	-	24.027
Other comprehensive income	-	26.620	-	26.620
Profit / (Loss) for the period		-	(180.280)	(180.280)
Total comprehensive income / (loss) for the period	-	26.620	(180.280)	(153.660)
Dividends 2	23	-	(45.845)	(45.845)
Balance at 30 June 2013	1.020.081	550.020	137.467	1.707.568
Movement - 1 July 2013 to 31 December 2013				
Actuarial gains / (losses) on defined benefit pension plans	-	(2.349)	-	(2.349)
Fair value gains / (losses) on cash flow hedges Derecognition of gains/(losses) on hedges through comprehensive	-	6.811	-	6.811
income	-	7.438	-	7.438
Other comprehensive income	-	11.900	-	11.900
Profit / (Loss) for the period		-	(113.350)	(113.350)
Total comprehensive income / (loss) for the period	-	11.900	(113.350)	(101.450)
Share based payments		(226)	477	251
Balance at 31 December 2013	1.020.081	561.694	24.594	1.606.369
Movement - 1 January 2014 to 30 June 2014				
Fair value gains / (losses) on cash flow hedges		5.170	-	5.170
Other comprehensive income	-	5.170	-	5.170
Profit / (Loss) for the period		-	(52.707)	(52.707)
Total comprehensive income / (loss) for the period		5.170	(52.707)	(47.537)
Balance at 30 June 2014	1.020.081	566.864	(28.113)	1.558.832

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014 (All amounts in Euro thousands unless otherwise stated)

# V. Condensed Interim Statement of Cash Flows

		For the six month p	eriod ended
	Note	30 June 2014	30 June 2013
Cash flows from operating activities			
Cash used in operations	19	120.384	(112.879)
Income tax paid		(3.476)	-
Net cash generated from / (used in) operating activities	_	116.908	(112.879)
Cash flows from investing activities			
Purchase of property, plant and equipment & intangible assets	10,11	(54.658)	(31.036)
Dividends received	,	37.988	-
Interest received	6	9.356	6.747
Participation in share capital increase of affiliated companies		(5)	(2.504)
Net cash used in investing activities		(7.319)	(26.793)
Cash flows from financing activities			
Interest paid		(89.619)	(73.613)
Dividends paid		(359)	(11)
Loans to affiliated companies		(337)	(137.900)
Proceeds from borrowings		366.354	1.138.500
Repayments of borrowings		(102.684)	(717.583)
Net cash generated from financing activities		173.692	209.393
Net cash generated from imancing activities	_	173.092	209.393
Net increase in cash, cash equivalents and restricted cash		283.281	69.721
	-14	720 211	(27.739
Cash, cash equivalents and restricted cash at beginning of the period	14	739.311	627.738
Exchange gains / (losses) on cash, cash equivalents and restricted cash		907	(1.730)
Net increase in cash, cash equivalents and restricted cash	_	283.281	69.721
Cash, cash equivalents and restricted cash at end of the period	14	1.023.499	695.729

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014 (All amounts in Euro thousands unless otherwise stated)

# VI. Notes to the Condensed Interim Financial Information

### 1. GENERAL INFORMATION

Hellenic Petroleum S.A. (the "Company") operates in the energy sector in Greece. The Company's activities include refining and marketing of oil products, the production and marketing of petrochemical products and exploration for hydrocarbons.

### 2. BASIS OF PREPARATION, ACCOUNTING POLICIES AND ESTIMATES

# **Basis of preparation**

The interim financial information of Hellenic Petroleum S.A is prepared in accordance with International Accounting Standard 34 (IAS 34) – *Interim Financial Reporting*, and presents the financial position, results of operations and cash flows of the Company on a going concern basis. In this respect Management has concluded that (a) the going concern basis of preparation of the accounts is appropriate, and (b) all assets and liabilities are appropriately presented in accordance with the Company's accounting policies.

This interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2013, which have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union. These can be found on the Company's website **www.helpe.gr**.

The interim financial information of the Company for the six month period ended 30 June 2014 was authorised for issue by the Board of Directors on 30 July 2014.

# Accounting policies and the use of estimates

The accounting policies used in the preparation of the condensed interim financial information for the six month period ended 30 June 2014 are consistent with those applied for the preparation of the financial statements for the year ended 31 December 2013, except as described below. Where necessary, comparative figures have been reclassified to conform to changes in the presentation of the current year. Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

New standards, amendments to standards and interpretations: Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current financial year and subsequent years. The Company's evaluation of the effect of these new standards, amendments to standards and interpretations is set out below.

- a) The following standards, amendments to standards and interpretations to existing standards may be applicable to the Company for periods on or after 1 January 2014:
  - IAS 32 (Amendment) "Financial Instruments: Presentation" (effective for annual periods beginning on or after 1 January 2014). This amendment to the application guidance in IAS 32 clarifies some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position. The adoption of the amendment does not have a significant impact for the Company.
  - IAS 36 (Amendment) "Recoverable amount disclosures for non-financial assets" (effective for annual periods beginning on or after 1 January 2014). This amendment requires: a) disclosure of the recoverable amount of an asset or cash generating unit (CGU) when an impairment loss has been recognised or reversed and b) detailed disclosure of how the fair value less costs of disposal has been measured when an impairment loss has been recognized or reversed. Also, it removes the requirement to disclose the recoverable amount when a CGU contains goodwill or indefinite lived intangible assets but there has been no impairment. The Company is currently evaluating the impact the amendment will have on its financial statements.

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

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- IAS 39 (Amendment) "Financial Instruments: Recognition and Measurement" (effective for annual periods beginning on or after 1 January 2014). This amendment will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulations, if specific conditions are met. The adoption of the amendment does not have a significant impact for the Company.
- IFRS 9 "Financial Instruments" and subsequent amendments to IFRS 9 and IFRS 7 "Mandatory Effective Date and Transition Disclosures" and IFRS 9 "Hedge Accounting" and amendments to IFRS 9, IFRS 7 and IAS 39. IFRS 9 replaces part of IAS 39 which deals with the classification and measurement of financial assets and financial liabilities. The IASB has also published IFRS 9 Hedge Accounting, the third phase of its replacement of IAS 39 which establishes a more principles-based approach to hedge accounting and addresses inconsistencies and weaknesses in the current model of IAS 39. The Company is currently investigating the impact of IFRS 9 on its financial statements. The Company cannot currently early adopt IFRS 9 as it has not been endorsed by the EU.
- IFRIC 21 "Levies" (<u>effective for annual periods beginning on or after 17 June 2014</u>). This interpretation sets out the accounting for an obligation to pay a levy imposed by government that is not income tax. The interpretation clarifies that the obligating event that gives rise to a liability to pay a levy (one of the criteria for the recognition of a liability according to IAS 37) is the activity described in the relevant legislation that triggers the payment of the levy. The interpretation could result in recognition of a liability later than today, particularly in connection with levies that are triggered by circumstances on a specific date. The Company is currently evaluating the impact the amendment will have on its financial statements.
- Group of standards on consolidation and joint arrangements (<u>effective for annual periods beginning on or after 1 January 2014):</u>

The IASB has published five new standards on consolidation and joint arrangements: IFRS 10, IFRS 11, IFRS 12, IAS 27 (amendment) and IAS 28 (amendment). These amendments do not have a significant impact for the Company. The main provisions are as follows:

- IFRS 10 "Consolidated Financial Statements". IFRS 10 replaces all of the guidance on control and consolidation in IAS 27 and SIC 12. The new standard changes the definition of control for the purpose of determining which entities should be consolidated. This definition is supported by extensive application guidance that addresses the different ways in which a reporting entity (investor) might control another entity (investee). The revised definition of control focuses on the need to have both power (the current ability to direct the activities that significantly influence returns) and variable returns (can be positive, negative or both) before control is present. The new standard also includes guidance on participating and protective rights, as well as on agency/principal relationships.
- IFRS 11 "Joint Arrangements". IFRS 11 provides for a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form. The types of joint arrangements are reduced to two: joint operations and joint ventures. Proportional consolidation of joint ventures is no longer allowed. Equity accounting is mandatory for participants in joint ventures. Entities that participate in joint operations will follow accounting much like that for joint assets or joint operations today. The standard also provides guidance for parties that participate in joint arrangements but do not have joint control.
- IFRS 12 "Disclosure of Interests in Other Entities". IFRS 12 requires entities to disclose information, including significant judgments and assumptions, which enable users of financial statements to evaluate the nature, risks and financial effects associated with the entity's interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. An entity can provide any or all of the above disclosures without having to apply IFRS 12 in its entirety, or IFRS 10 or 11, or the amended IAS 27 or 28.
- IFRS 10, IFRS 11 and IFRS 12 (Amendment) "Consolidated financial statements, joint arrangements and disclosure of interests in other entities: Transition guidance". The amendment

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to the transition requirements in IFRSs 10, 11 and 12 clarifies the transition guidance in IFRS 10 and limits the requirements to provide comparative information for IFRS 12 disclosures only to the period that immediately precedes the first annual period of IFRS 12 application. Comparative disclosures are not required for interests in unconsolidated structured entities.

- IFRS 10, IFRS 12 and IAS 27 (Amendment) "Investment entities". The amendment to IFRS 10 defines an investment entity and introduces an exception from consolidation. Many funds and similar entities that qualify as investment entities will be exempt from consolidating most of their subsidiaries, which will be accounted for at fair value through profit or loss, although controlled. The amendments to IFRS 12 introduce disclosures that an investment entity needs to make.
- IAS 27 (Amendment) "Separate Financial Statements". This Standard is issued concurrently with IFRS 10 and together, the two IFRSs supersede IAS 27 "Consolidated and Separate Financial Statements". The amended IAS 27 prescribes the accounting and disclosure requirements for investment in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. At the same time, the Board relocated to IAS 27 requirements from IAS 28 "Investments in Associates" and IAS 31 "Interests in Joint Ventures" regarding separate financial statements.
- IAS 28 (Amendment) "Investments in Associates and Joint Ventures". IAS 28 "Investments in Associates and Joint Ventures" replaces IAS 28 "Investments in Associates". The objective of this Standard is to prescribe the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures, following the issue of IFRS 11.
- IAS 19R (Amendment) "Employee Benefits" (effective for annual periods beginning on or after 1 July 2014). These narrow scope amendments apply to contributions from employees or third parties to defined benefit plans and simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. These amendments have not yet been endorsed by the EU.
- Annual Improvements to IFRSs 2012 (effective for annual periods beginning on or after 1 July 2014):

The amendments set out below describe the key changes to seven IFRSs following the publication of the results of the IASB's 2010-12 cycle of the annual improvements project. The improvements have not yet been endorsed by the EU.

- IFRS 2 "Share-based payment". The amendment clarifies the definition of a 'vesting condition' and separately defines 'performance condition' and 'service condition'.
- IFRS 3 "Business combinations". The amendment clarifies that an obligation to pay contingent consideration which meets the definition of a financial instrument is classified as a financial liability or as equity, on the basis of the definitions in IAS 32 "Financial instruments: Presentation". It also clarifies that all non-equity contingent consideration, both financial and non-financial, is measured at fair value through profit or loss.
- IFRS 8 "Operating segments". The amendment requires disclosure of the judgements made by management in aggregating operating segments.
- IFRS 13 "Fair value measurement". The amendment clarifies that the standard does not remove
  the ability to measure short-term receivables and payables at invoice amounts in cases where the
  impact of non-discounting is immaterial.
- IAS 16 "Property, plant and equipment" and IAS 38 "Intangible assets". Both standards are amended to clarify how the gross carrying amount and the accumulated depreciation are treated where an entity uses the revaluation model.

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

- IAS 24 "Related party disclosures". The standard is amended to include, as a related party, an
  entity that provides key management personnel services to the reporting entity or to the parent of
  the reporting entity.
- Annual Improvements to IFRSs 2013 (effective for annual periods beginning on or after 1 July 2014):

The amendments set out below describe the key changes to four IFRSs following the publication of the results of the IASB's 2011-13 cycle of the annual improvements project. The improvements have not yet been endorsed by the EU.

- IFRS 3 "Business combinations". This amendment clarifies that IFRS 3 does not apply to the accounting for the formation of any joint arrangement under IFRS 11 in the financial statements of the joint arrangement itself.
- IFRS 13 "Fair value measurement". The amendment clarifies that the portfolio exception in IFRS 13 applies to all contracts (including non-financial contracts) within the scope of IAS 39/IFRS 9.
- IAS 40 "Investment property". The standard is amended to clarify that IAS 40 and IFRS 3 are not mutually exclusive.
- *IFRS 11* (Amendment) "Joint Arrangements" (effective for annual periods beginning on or after 1 January 2016). This amendment requires an investor to apply the principles of business combination accounting when it acquires an interest in a joint operation that constitutes a 'business'. This amendment has not yet been endorsed by the EU.
- IAS 16 and IAS 38 (Amendments) "Clarification of Acceptable Methods of Depreciation and Amortisation" (effective for annual periods beginning on or after 1 January 2016). This amendment clarifies that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate and it also clarifies that revenue is generally presumed to be an inappropriate basis for measuring the consumption of the economic benefits embodied in an intangible asset. These amendments have not yet been endorsed by the EU.
- IFRS 15 "Revenue from Contracts with Customers" (effective for annual periods beginning on or after 1 January 2017). IFRS 15 has been issued in May 2014. The objective of the standard is to provide a single, comprehensive revenue recognition model for all contracts with customers to improve comparability within industries, across industries, and across capital markets. It contains principles that an entity will apply to determine the measurement of revenue and timing of when it is recognised. The underlying principle is that an entity will recognise revenue to depict the transfer of goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. The standard has not yet been endorsed by the EU.

# 3. FINANCIAL RISK MANAGEMENT

The Company's activities are primarily centred on its Downstream Oil & Gas assets, with secondary or new activities relating to Petrochemicals and exploration of hydrocarbons. As such, the Company is exposed to a variety of financial and commodity markets risks, including foreign exchange and commodity price risk, credit risk, liquidity risk, cash flow risk and fair value interest-rate risk. In line with international best practices and within the context of local markets and legislative framework, the Company's overall risk management policies aim at reducing possible exposure to market volatility and / or mitigating its adverse effects on the financial position of the Company to the extent possible.

Details of the Company's risk management policies and assessment of the risks assumed in its business are disclosed in the notes to the annual financial statements for the year ended 31 December 2013. Given market developments since 2011, the key priority of the Company has been the management of Asset and Liabilities maturity profile and funding with respect to the completion of its strategic investment plan and liquidity risk for operations.

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

During the previous years the Company faced exceptional challenges and increased cost of doing business (higher cost of funding, increased supply costs) mainly as a result of the economic crisis in Greece and the political uncertainty. In the second half of 2013 GDP decline slowed significantly compared to the previous 4 years whilst at the same time, transport and heating fuels consumption stabilised after 18 consecutive quarters of decline, a trend that continues through 2014. While the economic situation in Greece remains challenging sentiment about political and economic developments has notably improved in 2013, while 2014 is expected to be the first year of GDP growth, according to consensus, after 6 years of recession. Furthermore the ability of certain Greek corporates, including Hellenic Petroleum, to raise financing in the capital markets as well as the recapitalization of the Greek banking system, are expected to contribute towards alleviating the liquidity conditions as well as the risk profile of the Greek economy.

Financial results for the period ended 30 June 2014, were impacted by a combination of exceptional circumstances affecting the Company's trading and working capital credit capacity and consequently its cost of supply. These factors related to the political developments in the Middle East region, more recently in Iraq and Libya, as well as Ukraine, which affects the price of global benchmarks as well as the availability of certain types of crude, restricting access to some of the traditional crude oil suppliers of the European market, particularly for Mediterranean refiners. These developments were added to the EU/US sanctions on Iranian crude imposed in 2012, as well as the reduced supply of Urals (Russian export crude) to Europe and especially the Med. The combination of these events drove the discount of Urals versus Brent to historical lows, significantly increasing the cost of supply for heavy/sour crudes. These types of crudes typically represent 70%-90% of the crude feed for complex refiners such as Hellenic Petroleum. While in the second quarter of 2014 the discount between Brent and Urals temporarily widened, the challenges in the Med crude market remain. Adjusting to these challenges, the Company changed its working capital supply chain allowing uninterrupted operations and supply of the Greek market, albeit with an increase in the cost of supply.

Overall the Company and its' subsidiaries (the "Group"), have c. ◀ billion of capital employed which is driven from working capital and investment in fixed assets and the Group's investment in DEPA Group. Current assets are mainly funded with current liabilities (excl. bank debt) and short term bank debt which is used to finance working capital (inventories and receivables). As a result of the investment plan, during the last few years, debt level has increased to 40-50% of total capital employed while the rest is financed through shareholders equity. The Group plans to reduce its debt levels through utilization of the incremental operating cashflows, post completion and operation of the new Elefsina refinery, along with the expected sale proceeds of its stake in DESFA, which is expected to lead to lower Debt to Equity ratio, as well as lower financing costs.

In line with its medium term financing plan, the Group has maintained a mix of long term and short term facilities by taking into consideration bank and debt capital markets' credit capacity and cost as well as cash flow planning and commercial considerations. As a result, approximately 53% of total debt is financed by medium to long term committed credit lines and notes issued in the international debt capital markets, while the rest is financed by short term working capital type revolving facilities. Further details of the relevant loans and refinancing are provided in note 17, "Borrowings".

# Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels are defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Company's assets and liabilities that are measured at fair value at 30 June 2014:

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

Assets	Level 1	Level 2	Level 3	Total balance
Derivatives held for trading	-	_	-	-
Derivatives used for hedging	-	12.251	_	12.251
Available for sale financial assets	50	-	-	50
	50	12.251	-	12.301
Liabilities				
Derivatives held for trading	-	-	_	-
Derivatives used for hedging		-	-	-
	_	_	_	_

The following table presents the Company's assets and liabilities that are measured at fair value at 31 December 2013:

Assets	Level 1	Level 2	Level 3	Total balance
Derivatives held for trading	-	-	-	_
Derivatives used for hedging	-	5.263	-	5.263
Available for sale financial assets	45	-	-	45
	45	5.263	-	5.308
Liabilities				
Derivatives held for trading	-	-	-	-
Derivatives used for hedging	<del>-</del>	-	-	
		-	-	_

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry Group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. These financial instruments are included in level 1.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs are not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

• Quoted market prices or dealer quotes for similar instruments.

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

 The fair value of commodity swaps is calculated as the present value of the estimated future cash flows based on observable yield curves.

There were no transfers between levels during the period.

The fair value of the following financial assets and liabilities approximate their carrying amount:

- Trade and other receivables
- Cash and cash equivalents
- Trade and other payables

# 4. ANALYSIS BY SEGMENT

All critical operating decisions are made by the Executive Committee, which reviews the Company's internal reporting in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The committee evaluates the business performance of each business segment, using a number of parameters, which may vary depending on its nature and maturity and by taking into account the prevailing business risks, cash flow needs, as well as product and market considerations.

Information on revenue and profit regarding the Company's operating segments is presented below:

			Petro-	Exploration &		
For the six month period ended 30 June 2014	Note	Refining	chemicals		Other	Total
Sales		3.984.291	143.636	<b>.</b>	(46)	4.127.881
Operating profit / (loss)	_	(44.930)	25.348	(2.277)	47.077	25.218
Currency exchange gains / (losses)	7					(509)
Finance income/(expense) - net	6				_	(85.445)
Profit/ (Loss) before income tax Income tax credit / (expense)	8				_	( <b>60.736</b> ) 8.029
Profit/ (Loss) for the period					_	(52.707)
For the six month period ended 30 June 2013	Note	Refining	Petro- chemicals	Exploration & Production	Other	Total
Sales		4.316.108	146.033	873	125	4.463.139
Operating profit / (loss)	_	(167.755)	6.727	(1.907)	16.602	(146.333)
Currency exchange gains / (losses)	7					3.194
Finance income/(expense) - net	6				_	(81.004)
Profit/ (Loss) before income tax Income tax expense	8				_	<b>(224.143)</b> 43.863
Profit/ (Loss) for the period					_	(180.280)

There has been no material change in the segmental analysis of total assets or total liabilities from the amounts disclosed in the 2013 annual financial statements of the Company.

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

# 5. OTHER OPERATING INCOME/(EXPENSES) AND OTHER GAINS/(LOSSES)

	For the six month p	For the six month period ended		period ended
	30 June 2014	30 June 2013	30 June 2014	30 June 2013
Income from grants' amortisation	678	1.409	339	705
Services to third parties	577	627	313	357
Rental income	1.338	1.303	653	658
Voluntary retirement scheme cost	(5.354)	-	(5.354)	-
Impairment losses from associates	-	(10.985)	-	(2.500)
Other income / (expense)	758	995	(112)	68
Other operating income / (expenses)	(2.003)	(6.651)	(4.161)	(712)
Other operating gains/(losses)		(19.396)	-	(12.155)
Other operating income / (expenses) - net	(2.003)	(26.047)	(4.161)	(12.867)

Other operating income / (expenses) – net include income or expenses which do not relate to the trading activities of the Company.

Other operating gains/(losses) in 2013 included losses on derivative financial instruments reclassified from cash flow hedges. Also included in 2013 were impairment losses of  $\bigcirc 1$  million relating to the write down of the Company's investment in Artenius Hellas S.A. which started liquidation proceedings.

### 6. FINANCE (EXPENSES)/INCOME – NET

	For the six month p	For the six month period ended		period ended	
	30 June 2014	30 June 2013	30 June 2014	30 June 2013	
Interest income	9.356	6.747	4.936	4.287	
Interest expense and similar charges	(94.801)	(87.751)	(49.588)	(47.548)	
Finance (expenses)/income -net	(85.445)	(81.004)	(44.652)	(43.261)	

# 7. CURRENCY EXCHANGE GAINS / (LOSSES)

Foreign currency exchange losses of €0,5 million relate to marked-to-market losses on US\$ denominated loans due to the US\$ strengthening against the Euro as of 30 June 2014, compared to the beginning of the year.

### 8. INCOME TAXES

The basic tax rate used for Hellenic Petroleum S.A. was 26% during 2014 and 2013. No provision for special contribution has been included in the results for the six month period to 30 June 2014, as a relevant tax law has not been enacted.

The Company's full tax audits for the financial years 2002 - 2009 have been finalised, nevertheless the Company has appealed for part of the additional taxes charged. For further information see Note 22.

The Company has not undergone a full tax audit for the financial year ended 31 December 2010.

Since the year ended 31 December 2011, all Greek companies have to be audited on an annual basis by their statutory auditor in respect of compliance with tax law, correct submission of tax returns and identification of any unrecorded tax liabilities in the accounts. This audit leads to the issuance of a Tax Certificate which under certain conditions, substitutes the full tax audit by the tax authorities and allows the company to treat its tax position as fully compliant and final. The Company has undergone this tax audit for 2011, 2012 and 2013 and the auditors issued unqualified Tax Certificates.

Management believes that no additional material tax liability will arise as a result of open tax years over and above the tax liabilities and provisions recognised in the interim financial information for the six month period ended 30 June 2014.

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

# 9. EARNINGS PER SHARE

Diluted earnings per ordinary share are not materially different from basic earnings per share. Basic earnings per share are calculated by dividing the net profit attributable to equity holders of the company by the weighted average number of ordinary shares in issue during the period.

	For the six month period ended		For the three month period ended	
	30 June 2014	30 June 2013	30 June 2014	30 June 2013
Earnings per share attributable to the Company				
Shareholders (expressed in Euro per share):	(0,17)	(0,59)	(0,03)	(0,25)
Net income attributable to ordinary shares				
(Euro in thousands)	(52.707)	(180.280)	(10.457)	(77.335)
Average number of ordinary shares	305.635.185	305.635.185	305.635.185	305.635.185

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

# 10. PROPERTY, PLANT AND EQUIPMENT

			Plant & Machi-	Motor	Furniture and	Assets Under Cons-	
	Land	Buildings	nery	vehicles	fixtures	truction	Total
Cost							
As at 1 January 2013	115.396		3.399.176	14.628	77.344	147.286	4.246.551
Additions	-	20	102	1	661	29.896	30.680
Capitalised projects	-	3.212	12.735	- (60)	761	(16.708)	(1.046)
Disposals Transfers & other movements	-	(121)	(1.507) 7.951	(69)	(209)	(40)	(1.946)
As at 30 June 2013	115.396	495 832	3.418.457	14.560	78.557	(6.192) <b>154.242</b>	1.759 <b>4.277.044</b>
As at 50 June 2015	113.570	473.032	3.410.437	14.500	70.557	134,242	4.277.044
Accumulated Depreciation							
As at 1 January 2013	-		1.169.185	9.332	60.355	-	1.367.700
Charge for the period	-	9.922	71.722	239	2.984	-	84.867
Disposals		(5)	(498)	(69)	(193)	-	(765)
As at 30 June 2013		138.745	1.240.409	9.502	63.146	-	1.451.802
Net Book Value at 30 June 2013	115.396	357.087	2.178.048	5.058	15.411	154.242	2.825.242
Cost							
As at 1 July 2013	115.396		3.418.457	14.560	78.557	154.242	4.277.044
Additions	-	16 454	623	18	1.368	51.761	53.770
Capitalised projects Disposals	-	16.454	58.648 (10.465)	39 (327)	54 (51)	(75.195)	(10.843)
Transfers & other movements	-	_	(943)	(321)	(31)	(6.988)	(7.931)
As at 31 December 2013	115.396	512.286	3.466.320	14.290	79.928	123.820	4.312.040
Accumulated Depreciation							
As at 1 July 2013	-		1.240.409	9.502	63.146	-	1.451.802
Charge for the period	-	8.481	54.758	234	2.869	-	66.342
Disposals As at 31 December 2013		147 226	(10.458) <b>1.284.709</b>	9.425	(49) <b>65.966</b>	<u> </u>	(10.818) 1.507.326
As at 31 December 2013		147,220	1.204.707	7.425	03.700		1.307.520
Net Book Value at 31 December 2013	115.396	365.060	2.181.611	4.865	13.962	123.820	2.804.714
Cost							
As at 1 January 2014	115.396	512 286	3.466.320	14.290	79.928	123.820	4.312.040
Additions	-	312.200	945	14.270	1.014	52.658	54.617
Capitalised projects	-	771	5.476		105	(6.352)	-
Disposals	-	-	_	-	(40)	-	(40)
Transfers and other movements		-	1.366	-	-	(5.936)	(4.570)
As at 30 June 2014	115.396	513.057	3.474.107	14.290	81.007	164.190	4.362.047
Accumulated Depreciation							
As at 1 January 2014	_	147 226	1.284.709	9.425	65.966	_	1.507.326
Charge for the period	<u>-</u>	8.902	48.777	223	2.597	-	60.499
Disposals	-	-	-	-	(40)	-	(40)
As at 30 June 2014	-	156.128	1.333.486	9.648	68.523	=	1.567.785
Net Book Value at 30 June 2014	115.396	356.929	2.140.621	4.642	12.484	164.190	2.794.262

<sup>&#</sup>x27;Transfers and other movements' in assets under construction mainly relate to the transfer of spare parts for the upgraded Elefsina units to inventories and the transfer of computer software development costs to intangible assets, in line with the Company's accounting policies.

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

# 11. INTANGIBLE ASSETS

II. INTANGIBLE ASSETS			
	Computer	Licences &	
	software	Rights	Total
Cost			
As at 1 January 2013	69.389	23.909	93.298
Additions	347	9	356
Transfers & other movements	1.070	-	1.070
As at 30 June 2013	70.806	23.918	94.724
Accumulated Amortisation			
As at 1 January 2013	63.074	19.111	82.185
Charge for the period	1.177	601	1.778
As at 30 June 2013	64.251	19.712	83.963
Net Book Value at 30 June 2013	6.555	4.206	10.761
Cost	<b>5</b> 0.007	22.010	0.4.50.4
As at 1 July 2013	70.806	23.918	94.724
Additions Transfers & other movements	295	-	295
As at 31 December 2013	2.347 73.448	23.918	2.347 <b>97.366</b>
Accumulated Amortisation			
As at 1 July 2013	64.251	19.712	83.963
Charge for the period	2.025	602	2.627
As at 31 December 2013	66.276	20.314	86.590
Net Book Value at 31 December 2013	7.172	3.604	10.776
Cost			
As at 1 January 2014	73.448	23.918	97.366
Additions	41	<del>-</del>	41
Transfers & other movements	3.348	358	3.706
As at 30 June 2014	76.837	24.276	101.113
Accumulated Amortisation			
As at 1 January 2014	66.276	20.314	86.590
Charge for the period	2.655	960	3.615
As at 30 June 2014	68.931	21.274	90.205
Net Book Value at 30 June 2014	7.906	3.002	10.908

<sup>&#</sup>x27;Other movements' in computer software include the transfer of computer software development costs from assets under construction to intangible assets.

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

### 12. INVENTORIES

	As at		
	30 June 2014	31 December 2013	
Crude oil	207.418	223.571	
Refined products and semi-finished products	521.757	578.310	
Petrochemicals	21.155	25.500	
Consumable materials, spare parts and other	63.628	62.959	
- Less: Provision for Consumables and spare parts	(8.714)	(8.300)	
Total	805.244	882.040	

The cost of goods sold included in "Cost of sales" for the six month period to 30 June 2014 is equal to €3,9 billion (30 June 2013: €4,2 billion).

The Company is obliged to keep crude oil and refined products stocks in order to fulfill the EU requirement for compulsory Stock obligations (90 days stock directive), as legislated by Greek Law 3054/2002.

### 13. TRADE AND OTHER RECEIVABLES

	As at		
	30 June 2014	31 December 2013	
Trade receivables	591.658	461.082	
- Less: Provision for impairment of receivables	(94.226)	(93.926)	
Trade receivables net	497.432	367.156	
Other receivables	516.861	496.041	
- Less: Provision for impairment of receivables	(10.283)	(10.283)	
Other receivables net	506.578	485.758	
Deferred charges and prepayments	9.430	12.646	
Total	1.013.440	865.560	

As part of its working capital management the Company utilises factoring facilities to accelerate the collection of cash from its customers in Greece. Non-recourse factoring is excluded from balances shown above.

Other receivables include balances in respect of VAT, income tax prepayment, advances to suppliers and advances to personnel. This balance includes advances of €327 million extended to Hellenic Petroleum International A.G. (a Group company) for the transfer of 100% of the share capital of Hellenic Fuels S.A. (currently a direct subsidiary of Hellenic Petroleum International A.G.) at book value. The conclusion of the transfer is subject to final contract signing.

Other receivables also include an amount of €54 million (31 December 2013: €54 million) of VAT approved refunds, which has been withheld by the customs office in respect of a dispute about stock shortages (see note 22). Against this action the Company has filed a specific legal objection claim and expects to fully recover this amount following the conclusion of the relevant legal proceedings.

CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014 (All amounts in Euro thousands unless otherwise stated)

# 14. CASH, CASH EQUIVALENTS AND RESTRICTED CASH

	As at		
	30 June 2014	<b>31 December 2013</b>	
Cash at Bank and in Hand	528.185	217.849	
Short term bank deposits	295.314	321.462	
Cash and cash equivalents	823.499	539.311	
Restricted cash	200.000	200.000	
Total cash, cash equivalents and restricted cash	1.023.499	739.311	

Restricted cash pertains to the renewal of a cash collateral arrangement to secure a €200 million loan concluded with Pireaus Bank, in relation to the Company's €200 million Facility Agreement with the European Investment Bank, for which Pireaus Bank has provided a guarantee that matured on 15 June 2014 and was renewed for one additional year (note 17). The effect of the loan and the deposit is a grossing up of the statement of financial position but with no effect to the Net Debt position.

#### 15. SHARE CAPITAL

	Number of Shares (authorised and issued)	Share Capital	Share premium	Total
As at 1 January 2013 & 31 December 2013	305.635.185	666.285	353.796	1.020.081
As at 30 June 2014	305.635.185	666.285	353.796	1.020.081

All ordinary shares were authorised, issued and fully paid. The nominal value of each ordinary share is €2,18 (31 December 2013: €2,18).

Share options

During the Annual General Meeting (AGM) of Hellenic Petroleum S.A. held on 25 May 2005, a share option scheme was approved, with the intention to link the number of share options granted to management with the results and performance of the Company. Subsequent AGMs have approved and granted the share options. The vesting period is 1 November to 5 December of the years 2014 – 2018.

Since the vesting period is 1 November to 5 December of each respective year, no share options were exercised during the six month period ended 30 June 2014, or the comparative period of the previous year. Share based compensation expense was immaterial for the six month periods ended 30 June 2014 and 30 June 2013.

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

### 16. RESERVES

	Statutory reserve	Special reserves	Hedging reserve	Share-based payment reserve	Tax free reserves	Other reserves	Total
Balance at 1 January 2013	118.668	86.495	(36.974)	3.889	351.322	-	523.400
Cash flow hedges - Fair value gains / (losses) on cash flow hedges - Derecognition of gains/(losses) on hedges through	-	-	2.593	-	-	-	2.593
comprehensive income		-	24.027	-	-	-	24.027
Balance at 30 June 2013	118.668	86.495	(10.354)	3.889	351.322	-	550.020
Cash flow hedges - Fair value gains / (losses) on cash flow hedges - Derecognition of gains/(losses) on hedges through comprehensive income	-	-	6.811 7.438	-	-	-	6.811 7.438
Actuarial gains/(losses) on defined benefit pension plans Share-based payments	-	-	-	(226)	-	(2.349)	(2.349) (226)
Balance at 31 December 2013 and 1 January 2014	118.668	86.495	3.895	3.663	351.322	(2.349)	561.694
Cash flow hedges - Fair value gains / (losses) on cash flow hedges		<del>-</del>	5.170	-	<u>-</u>	<del>-</del>	5.170
Balance at 30 June 2014	118.668	86.495	9.065	3.663	351.322	(2.349)	566.864

#### Statutory reserves

Under Greek law, corporations are required to transfer a minimum of 5% of their annual net profit as reflected in their statutory books to a statutory reserve until such reserve equals one third of outstanding share capital. This reserve cannot be distributed, but can be used to offset accumulated losses.

#### Special reserves

Special reserves primarily relate to reserves arising from tax revaluations which have been included in the company accounts in accordance with the relevant legislation in prior years. Where considered appropriate deferred tax provisions are booked in respect of these reserves.

# Tax-free reserves

### Tax-free reserves include:

- (i) Tax deferred reserves are retained earnings which have not been taxed with the prevailing corporate income tax rate as allowed by Greek law under various statutes. Certain of these retained earnings will become liable to tax at the rate prevailing at the time of distribution to shareholders or conversion to share capital.
- (ii) Partially taxed reserves are retained earnings, which have been taxed at a rate less than the corporate tax rate as allowed by Greek law. Certain of these retained earnings will be subject to the remaining tax up to the corporate tax rate prevailing at the time of distribution to shareholders or conversion to share capital.

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

### 17. BORROWINGS

	As at		
	30 June 2014	31 December 2013	
Non-current borrowings			
Bank borrowings	344.111	366.334	
Bond loans	1.112.874	860.096	
Non-current borrowings	1.456.985	1.226.430	
Current borrowings			
Short term bank borrowings	1.060.816	1.022.446	
Current portion of long term bank borrowings	123.642	123.374	
Total current borrowings	1.184.458	1.145.820	
Total borrowings	2.641.443	2.372.250	

Gross borrowings of the Company by maturity as at 30 June 2014 and 31 December 2013 are summarised on the table below (amounts in €million):

			Balance as at		
			30 June 2014	31 December 2013	
		Maturity	(millions)	(millions)	
1a.	HPF Syndicated Bond Loan €140 million	Jan 2016	-	-	
1b.	Syndicated Bond loan €465 million	Jan 2016	413	451	
2.	Bond loan €400 million	Dec 2014	225	225	
3.	European Investment Bank ("EIB") Term loan	Jun 2022	356	378	
4.	HPF Bond Loan €488m	May 2017	488	488	
5.	HPF Bond Loan US\$ 397,6m	May 2016	291	-	
6.	Bilateral lines	Various	868	830	
	Total		2.641	2.372	

Hellenic Petroleum and its subsidiaries (the "Group") maintains a central treasury which coordinates and controls all subsidiaries' funding and cash management activities. To this extent, Hellenic Petroleum Finance plc ("HPF") was established in November 2005 in the U.K. as a wholly-owned subsidiary of Hellenic Petroleum S.A. to act as the central treasury vehicle of the Hellenic Petroleum Group.

# 1. Term Loans of €605 million (HPF €140 million and Hellenic Petroleum SA €465 million)

As part of the refinancing plan, two credit facilities with identical terms and conditions were concluded with a Group of Greek and international banks:

- a) A €140 million syndicated credit facility concluded by Hellenic Petroleum Finance plc with the guarantee of Hellenic Petroleum S.A. and a maturity of three years with gradual amortization.
- b) A €465 million syndicated bond loan concluded by Hellenic Petroleum S.A. with the guarantee of Hellenic Petroleum Finance plc and a maturity of three years with gradual amortisation. The outstanding balance of the bond loan at 30 June 2014 was €13 million (31 December 2013: €451 million).

# 2. <u>Bond Loan of €400 million</u>

In April 2012, Hellenic Petroleum S.A. concluded a €400 million syndicated bond loan agreement maturing on 30 June 2013, with the aim to finance general corporate purposes. The facility was renewed at maturity for an additional year (until 30 June 2014) and had a six-month extension option, which was exercised and consequently the maturity date was extended to 30 December 2014. The total amount outstanding under the facility at 30 June 2014 was €225 million (31 December 2013: €225 million).

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

### 3. EIB Term Loans

On 26 May 2010, Hellenic Petroleum S.A. signed two loan agreements (Facilities A and B) with the European Investment Bank for a total amount of €400 million (€200 million each). The purpose of the loans was to finance part of the investment program relating to the upgrade of the Elefsina Refinery. Both loans have a maturity of 12 years with amortization beginning in December 2013 and similar terms and conditions. Facility B is credit enhanced by a commercial bank guarantee (see note 14). This is normal practice for EIB lending particularly during the construction phase of large projects. A total amount of €44 million was repaid during December 2013 and June 2014. As at 30 June 2014, the outstanding loan balance amounted to €356 million. (31 December 2013: €378 million).

# 4. HPF Bond Loan €488m (Eurobond €500m)

During the first half of 2013, HPF proceeded with the issuance of a Eurobond of €500 million with an annual coupon of 8% and a maturity of four years. The notes are redeemable at maturity (May 2017) and are listed on the Luxembourg Stock Exchange. Subsequently the Company concluded a €488 million syndicated bond loan agreement with HPF, which matures on the same date and the proceeds were used to prepay existing indebtedness of €25 million and for general corporate purposes. As at 30 June 2014 the outstanding loan balance amounted to €488 million (31 December 2013: €488 million).

### 5. HPF Bond Loan \$397,6m (Eurobond \$400m)

During the first half of 2014, HPF proceeded with the issuance of a Eurobond of \$400 million with an annual coupon of 4,625% and a maturity of two years. The notes are redeemable at maturity (May 2016) and are listed on the Luxembourg Stock Exchange. Subsequently the Company concluded a \$396,7 million syndicated bond loan agreement with HPF, which matures on the same date and the proceeds were used for general corporate purposes. As at 30 June 2014 the euro equivalent outstanding loan balance amounted to €291 million.

# 6. Bilateral lines

Loans with various banks are also utilised to cover the Company's working capital financing needs. As at 30 June 2014, the outstanding balance of such loans amounted to €868 million (31 December 2013: €830 million).

The fair value of the borrowings, including their carrying portion, approximates their carrying value, as the effect of discounting is insignificant. The fair values of borrowings are within level 2 of the fair value hierarchy.

### 18. TRADE AND OTHER PAYABLES

	As at		
	30 June 2014	<b>31 December 2013</b>	
Trade payables	2.117.207	1.978.166	
Accrued Expenses & Deferred Income	66.828	39.831	
Other payables	16.822	35.278	
Total	2.200.857	2.053.275	

Trade creditors, as at 30 June 2014 and 31 December 2013 include overdue amounts in respect of crude oil imports from Iran which were received during the period between December 2011 and March 2012 as part of a long term contract with NIOC. Despite repeated attempts to settle the payment for these cargoes during the early part of the year, through the international banking system, it was not possible to do so. This is due to the fact that payments to Iranian banks and state entities are not accepted for processing by the International banking system due to EU sanctions (Council Regulation (EU) No. 267/2012 of 23 March 2012). The Company has duly notified its supplier of this restriction on payments and the inability to accept further crude oil cargoes under the contract, which is due to the EU sanctions posing legal constraints outside its control. As a result no deliveries of Iranian crude oil or payments have taken place post 30 June 2012, which was the EU imposed deadline.

# CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTH PERIOD ENDED 30 JUNE 2014

(All amounts in Euro thousands unless otherwise stated)

Other payables include amounts in respect of payroll and other staff related costs, social security obligations and sundry taxes.

# 19. CASH GENERATED FROM OPERATIONS

		For the six month period ended		
	Note	30 June 2014	30 June 2013	
(Loss) / Profit before tax		(60.736)	(224.143)	
Adjustments for:				
Depreciation and amortisation of property, plant and equipment				
and intangible assets	10,11	64.114	86.645	
Amortisation of grants		(678)	(1.409)	
Financial expenses / (income) - net	6	85.445	81.004	
Provisions for expenses and valuation changes		5.705	19.077	
Foreign exchange (gains) / losses	7	509	(3.194)	
Dividend income		(47.545)	(17.122)	
(Gain)/Loss from Sale of Non Current Assets		-	(22)	
		46.814	(59.164)	
Changes in working capital				
Decrease in inventories		77.247	114.244	
Increase in trade and other receivables		(138.131)	(259.106)	
Decrease in trade and other payables		134.454	91.147	
	_	73.570	(53.715)	
Net cash generated from / (used in) operating activities	_	120.384	(112.879)	

Provisions for expenses and valuation changes for the comparative period include impairment losses of  $\in 11$  million relating to the write down of the Company's investment in Artenius Hellas S.A which started liquidation proceedings in 2013.

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(All amounts in Euro thousands unless otherwise stated)

### 20. RELATED PARTY TRANSACTIONS

Included in the statement of comprehensive income are proceeds, costs and expenses, which arise from transactions between the Company and related parties. Such transactions mainly comprise of sales and purchases of goods and services in the ordinary course of business and are conducted under normal trading and commercial terms on an arm's length basis.

	For the six month period ended		
	30 June 2014	30 June 2013	
Sales of goods and services to related parties			
Group entities	1.280.108	1.444.639	
Associates	433.515	297.820	
Joint ventures	65	136	
Total	1.713.688	1.742.595	
Purchases of goods and services from related parties			
Group entities	29.951	27.464	
Associates	458.289	305.876	
Joint ventures	240	234	
Total	488.480	333.574	

Included in the statement of financial position are balances which derive from sales/purchases of goods and services in the ordinary course of business.

	As at	
	30 June 2014	<b>31 December 2013</b>
Balances due to related parties		
Group entities	92.345	79.049
Associates	97.691	20.608
Joint ventures	190	203
Total	190.226	99.860
Balances due from related parties		
Group entities	534.287	495.443
Associates	108.196	38.079
Joint ventures	29	21
Total	642.512	533.543

Group Entities include all companies consolidated under the full method of consolidation. Associates include Group companies consolidated with the equity method of consolidation.

The Company has provided letters of comfort and guarantees in favour of banks as security for loans granted by them to subsidiaries and associates of the Group, the outstanding amount of which as at 30 June 2014 was the equivalent of €1.153 million (31 December 2013: €85 million)

Transactions and balances with related parties are in respect of the following:

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(All amounts in Euro thousands unless otherwise stated)

- a) Hellenic Petroleum Group companies.
- b) Associates of the Hellenic Petroleum Group:
  - Athens Airport Fuel Pipeline Company S.A. (EAKAA)
  - Public Gas Corporation of Greece S.A. (DEPA)
  - Elpedison B.V.
  - Spata Aviation Fuel Company S.A. (SAFCO)
  - HELPE Thraki S.A.
  - Biodiesel S.A.
  - Superlube S.A.
  - D.M.E.P. / OTSM
- Parties which are under common control with the Company due to the shareholding and control rights of the Hellenic State:
  - Public Power Corporation Hellas S.A.
  - Hellenic Armed Forces

During the six month period ended 30 June 2014, Company's sales of goods and services to government related entities amounted to €69 million (2013: €63 million) and Company's purchases of goods and services to €19 million (2013: €27 million). As at 30 June 2014, the Company had a total amount due from government related entities of €30 million (31 December 2013: €30 million) and a total amount due to government related entities of €8 million (31 December 2013: €11 million).

- d) Financial institutions (including their subsidiaries) which are under common control with the Company due to the shareholding and control rights of the Hellenic State.
  - National Bank of Greece S.A.
  - Eurobank S.A
- e) Joint ventures with other third parties relating to the exploration and production of hydrocarbons in Greece and abroad:
  - Petroceltic Resources (former Melrose) Kuwait Energy Company– Beach Petroleum (Egypt, Mesaha)
  - VEGAS Oil & Gas (Egypt, West Obayed)
  - Edison (Montenegro, Ulcini)
  - Edison Petroceltic Resources (Patraikos Gulf, Ioannina)
- f) Key management includes directors (executive and non-executive members of the board of directors) and members of the Executive Committee. The compensation paid or payable to key management for the six month period ended 30 June 2014 amounted to €1,6 million (2013: €1,6 million).

### 21. COMMITMENTS

Capital expenditure contracted for as of 30 June 2014 amounts to €5 million (31 December 2013: €64 million).

### 22. CONTINGENCIES AND LITIGATION

The Company has contingent liabilities in respect of bank and other guarantees and other matters arising in the ordinary course of business. Provisions are set up by the Company against such matters whenever deemed necessary, in accordance with its accounting policies and included in 'Provisions for other liabilities and charges'. These are as follows:

# **Business Issues**

Unresolved legal claims: The Company is involved in a number of legal proceedings and has various unresolved claims pending arising in the ordinary course of business. Based on currently available information and the opinion

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of legal counsel, management believes the final outcome will not have a significant effect on the company's operating results or financial position, over and above provisions already reflected in the interim financial statements.

#### **Taxation and Customs**

Tax matters: In June 2011 the tax audits for the financial years 2002 - 2005 of Hellenic Petroleum S.A. were (i) finalized with disallowable expenses of €64 million in total for four years. The Company agreed to disallowable expenses of €2 million, resulting in €8 million of additional taxes and surcharges, all of which were included in Income Tax for the year ended 31 December 2011. The remaining €32 million of disallowable expenses assessed includes, amongst others, the assessment by a customs audit for alleged inventory "shortages" (see note ii below) despite the fact that their tax audit did not reveal such stock differences. The Company has appealed against this assessment on the ground that it has evidence to demonstrate the lack of merit and the inaccuracy of the calculations. The appeal was heard before the Administrative Appellate Court of Athens in January 2013. The decision rendered has sustained the appeal with respect to the issues of "shortages" and "loss from the production of BOPP film" (disallowable expenses of €28 million) and rejected the part of the appeal concerning the issue of "amortization of Mining Rights" (disallowable expenses of €4 million). The Company has appealed against the latter part of the above decision before the Supreme Administrative Court (Conseil d'Etat). Moreover the aforementioned tax audit also resulted in additional property taxes of a total amount of €2,2 million, against which the Company has appealed before the Administrative Courts. The hearing of the appeal took place in April 2014. The decision rendered has sustained the appeal with respect to the property of former PETROLA and the property in Kalochori, rejected the appeal with respect to the property in Kavala and has partially sustained the appeal with respect to the property in Aspropyrgos, by reducing the value of additional property taxes, which had been determined by the tax audit by approximately €1 million. The Company is considering the possibility of appeal before the Supreme Administrative Court (Conseil d' Etat) with respect to the value of the property in Aspropyrgos. The final Court decision on the issue of the special tax on "property used by its owner" (approximately €0,28 million), is still pending. No provision has been made in the interim financial statements as of 30 June 2014 with respect to the above, as the Company believes that the case will be finally assessed in its favour.

In February 2013 the tax audits for the financial years 2006 to 2009 of Hellenic Petroleum S.A. were finalized, the outcome of which resulted in disallowable expenses of 29 million in total for four years, against which 15,2 million approximately of additional taxes and surcharges were assessed. Moreover the aforementioned tax audits also resulted in additional property taxes of a total amount of 6,4 million. The Company has accepted and settled part of the assessed amounts resulting in a payment of 8,7 million. The Company has appealed against the remaining cases which were not accepted, paying 6,4 million (50% advance payment), as it believes that the cases will be finally assessed in its favour.

(ii) Assessment of customs and fines: In 2008, Customs authorities issued customs and fines assessments amounting at approximately €40 million for alleged "stock shortages" in the bonded warehouses of Aspropyrgos and Elefsina refineries for certain periods during 2001-2005. The report has been challenged by the Company as the alleged "stock shortages" relate to accounting reconciliation differences caused as a result of early problems during the implementation of the new customs authorities' electronic- monitoring system (ICIS) in 2001, and not because of physical shortage of products. Both through the Company's workings, as well as by the work performed by independent auditors, it is confirmed beyond any reasonable doubt that there are no stock shortages and the books of the Company are in complete agreement with official stock counts. Furthermore, all tax audits relating to the same periods come to the same conclusion that no stock deficits were identified. In relation with the above, the Company has dully filed contestations before the Administrative Court of First Instance of Piraeus, for which no dates of hearing have been assigned to date. Given that the management and the legal advisors' position is that the case will have a positive outcome when the court hearings take place, no provisions are made for such liabilities.

However, contrary to a specific temporary court order, the Customs office withheld an amount of €4 million (full payment plus surcharges), an action against which has also been contested through the filing of two Contestations before the Administrative Courts of Athens and Piraeus, challenging the acts of the Tax Office and Customs Authority respectively. The former Contestation has been heard on 22 May 2013 and Decision No. 3833/2013 has been rendered by the Administrative Court of Athens, sustaining the Company's opposition by ruling that the withholding effected by the Tax Office was done improperly and against the law.

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The Company considers that the latter contestation will be sustained by the Pireaus Court in light of the pertinent substantial reasons including amongst others, the fact that that subsequent customs audits for the same installations have concluded that no stock shortages exist, as well as serious procedural arguments in the second case where Customs abused their authority to withhold refunds to the Company.

#### 23. DIVIDENDS

A proposal to the AGM for €0,15 per share as dividend for 2012 was approved by the Board of Directors on 28 February 2013 and the final approval was given by the shareholders at the AGM held on 27 June 2013.

The BOD approved a proposal to the AGM for the distribution of no dividend out of 2013 results. The Board did not approve a change in dividend policy overall and will re-evaluate the payment of special dividends or interim dividends for 2014 during the year.

### 24. OTHER SIGNIFICANT EVENTS

# Sale of DESFA

On the 16 February 2012, HELPE and the Hellenic Republic Asset Development Fund (HRADF) (jointly the "Sellers") agreed to launch a joint sale process of their shareholding in DEPA Group aiming to sell in total 100% of the supply and trading activities and the shareholding of regional supply companies (DEPA SA and EPAs which are 51% subsidiaries of DEPA SA) and 66% of the high pressure transmission network (DESFA - 100% subsidiary of DEPA SA). This agreement was approved by HELPE's EGM, dated on the 30 January 2012 and the decision specifically required that any such transaction would be subject to the approval of a new EGM.

The sales process resulted in three non-binding offers received on 5 November 2012 and at the final stage, one binding offer for the purchase of 66% of DESFA shares by SOCAR (Azerbaijan's Oil and Gas National Company). The offer which was improved following negotiations between the Sellers and the prospective buyer, is for €400 million for 66% of DESFA; i.e. €212,1 million for HELPE's 35% effective shareholding. Given that at present DESFA SA is a 100% subsidiary of DEPA SA, in order to complete the transaction, DESFA will be "unbundled" through a share distribution (treated as capital reduction of DEPA SA), to the two existing shareholders/sellers (i.e. HELPE SA 35% and HRADF 65%). Thus, once all approvals from the competent authorities are received, SOCAR will buy 35% directly from HELPE and 31% from HRADF.

On 2 August 2013 the Board of Directors of HELPE considered the offer for the sale of its 35% effective interest in DESFA as acceptable, and called for an Extraordinary General Meeting of the shareholders of the Company to approve the transaction. The EGM of the shareholders of the Company held on 2 September 2013 approved the transaction.

Prior to the Board of Director's meeting, the previous day, on 1 August 2013 the board of directors of HRADF had unanimously accepted the improved offer of SOCAR.

The Share Purchase Agreement for the sale of 66% of DESFA's share capital was signed by HRADF, HELPE and SOCAR on 21 December 2013. According to this SPA the rights and obligations of the parties are conditional upon the occurrence of certain events (Conditions) such as the merger clearance of the transaction by the EU or national competition authorities (as applicable) and the certification of DESFA by the Regulatory Authority for Energy of the Hellenic Republic ("RAE") in accordance with article 65 of L. 4001/2011 ("Energy Law"). RAE has issued a draft certification decision for DESFA under SOCAR ownership and is awaiting the European Commission's opinion. RAE will then issue its final certification decision, taking into account the Commission's opinion. It should be noted that as there is no precedent with respect to the certification of a gas transmission system operator, which is owned/controlled by a non-EU undertaking the process is not pre-defined. Consequently, the parameters and criteria for the assessment to be made by the authorities or the extent of commitments which may be requested by the European Commission to be undertaken by SOCAR cannot be anticipated or, moreover controlled by the parties.

Although the parties undertake valid commitments upon signing of the SPA, the effectiveness of the totality of the provisions of the SPA (including the transfer of shares and the payment of the consideration) remains subject to conditions, some of which lie beyond the control or diligent behaviour of the parties and, consequently, the completion of the transaction remains suspended and depends on the satisfaction of such conditions.

The Group consolidates DEPA on an equity basis and the carrying value of the investment in the interim consolidated financial statements reflects the Group's 35% share of the net asset value of the DEPA group which as

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at 30 June 2014 is €80 million. Furthermore the carrying value in the Company's interim financial statements for the DEPA group is €237 million.

Given that the transaction can only be completed upon receiving the approval of the relevant competent authorities, and given the timing of such approvals and the unbundling process that is still to be concluded, management considers it appropriate to maintain the policy of including DEPA Group as an associate at the date of this interim financial information.

### 25. EVENTS OCCURING AFTER THE END OF THE REPORTING PERIOD

In July 2014 the Group successfully completed the issue of a 5-year, €325 million Eurobond, with an annual fixed coupon of 5,25%. The notes, issued by Hellenic Petroleum Finance Plc, are unsecured and fully guaranteed by Hellenic Petroleum SA. The notes are listed on the Luxembourg Stock Exchange. The proceeds of the issue will be used to refinance existing facilities and for general corporate purposes.

In July 2014 the Group proceeded with the refinancing of the €05 million term loans (HPF €140 million – Hellenic Petroleum S.A. €465 million), maturing on January 2016 by concluding two new facilities of a total €400 million at more favourable terms, regarding cost and other terms and conditions and extending maturity dates, as follows:

- (a) a €50 million syndicated credit facility concluded by Hellenic Petroleum Finance plc with the guarantee of Hellenic Petroleum S.A., which is comprised of two tranches, one of €40 million maturing in July 2016 and one of €10 million maturing in July 2018.
- (b) a €350 million syndicated bond loan concluded by Hellenic Petroleum S.A. with the guarantee of Hellenic Petroleum Finance plc maturing in July 2018.