HELLENIC PETROLEUM S.A.
INTERIM
IFRS CONSOLIDATED FINANCIAL
STATEMENTS

**30 JUNE 2003** 

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To the Board of Directors of Hellenic Petroleum S.A.

We have reviewed the accompanying interim consolidated balance sheet of Hellenic Petroleum S.A. as at 30 June 2003 and the related interim consolidated statements of income, changes in equity and cash flows for the six-month period then ended. These interim consolidated financial statements are the responsibility of the Company's directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the International Standard applicable to review engagements. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the interim consolidated financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim consolidated financial statements do not give a true and fair view in accordance with International Accounting Standard 34 - Interim Financial Reporting.

27 August 2003 Athens, Greece

# **Interim Consolidated Balance Sheet**

		As at		
	Notes	30 June 2003 Unaudited (Euro in	31 December 2002 Audited a thousands)	
ASSETS				
Non-current assets				
Intangible assets	10	124.052	135.561	
Property, plant and equipment	11	913.602	881.275	
Investments in associates	13	282.208	278.258	
Other financial assets	14	11.005	18.039	
Deferred income tax asset	15	25.226	20.218	
Loans, advances and long term assets	16	24.059	23.230	
		1.380.152	1.356.581	
Current assets				
Inventories	17	340.927	492.853	
Accounts receivable	18	575.703	544.266	
Cash and cash equivalents	19	123.937	86.889	
		1.040.567	1.124.008	
TOTAL ASSETS		2.420.719	2.480.589	
EQUITY AND LIABILITIES				
Share capital	20	470.149	470.149	
Share premium	20	245.555	245.555	
Reserves		672.326	604.331	
Total equity		1.388.030	1.320.035	
Minority interest		89.917	94.791	
Non- current liabilities				
Long-term debt	21	114.072	134.628	
Pension plans and other long-term liabilities	22	142.069	137.677	
Deferred income tax liability	15	7.844	4.053	
		263.985	276.358	
Current liabilities				
Accounts payable and accrued liabilities	23	301.080	397.283	
Income tax payable		74.970	29.812	
Current portion of long-term debt	21	20.556	20.175	
Short-term borrowings	21	281.348	337.949	
Forward commodity contract Dividend payable		833	4.186	
		678.787	789.405	
TOTAL EQUITY AND LIABILITIES		2.420.719	2.480.589	

See accompanying notes to the interim consolidated financial statements

## **Interim Consolidated Income Statement**

	For the six months ende			
	Notes	30 June 2003 Unaudited (Euro in	30 June 2002 Unaudited thousands)	
Sale proceeds Sales taxes, excise duties and similar levies		2.406.840 (290.838)	1.710.131 (226.142)	
Net proceeds Cost of sales		2.116.002 (1.890.199)	1.483.989 (1.298.083)	
Gross profit		225.803	185.906	
Other operating income Selling, distribution and administrative expenses Research and development Other operating expense	4 5	68.976 (138.877) (2.067)	18.880 (98.244) (2.739) (6.036)	
Operating profit		153.835	97.767	
Finance income Finance expense Currency exchange gains	7	5.102 (9.851) 11.985	4.719 (9.626) 21.205	
Share of net result of associated companies	8	4.772	7.877	
Operating Income before income tax and minority interests		165.843	121.942	
Taxation – current Taxation – deferred	15 15	(62.630) 1.270	(31.999) (6.334)	
Income after taxation		104.483	83.609	
(Losses) / Income applicable to minority interest		4.001	(2.605)	
Net income for the period		108.484	81.004	
Earnings per ordinary share (eurocents) Net income attributable to ordinary shares (Euro in thousands)		41,53 108.484	31,01 81.004	
Average number of ordinary shares outstanding		261.193.799	261.193.799	

No diluted earnings per ordinary share are presented as the effect of these would not be material

See accompanying notes to the interim consolidated financial statements

HELLENIC PETROLEUM S.A.

Interim Consolidated Statement of Changes in Equity

	Tax deferred						Total
	reserve and partially	Statutory	Retained	Total		Share	Shareholders'
	taxed reserves	reserve	earnings	Reserves	Share capital	premium	Equity
			(Euro in thous	sands)			
Balance at 1 January 2002 (Audited)	227.548	39.008	323.378	589.934	383.956	245.555	1.219.445
Net income for six months (Unaudited)	-	-	81.004	81.004	-	-	81.004
Translation exchange differences	-	-	(1.561)	(1.561)	-	-	(1.561)
Transfers between reserves	12.392	2.384	(14.776)	-	-	-	-
Transfer from reserves to share capital	(63.549)	-	(22.644)	(86.193)	86.193	-	-
Dividends	<u>-</u>	<u>-</u>	(31.343)	(31.343)		_	(31.343)
Balance at 30 June 2002 (Unaudited)	176.391	41.392	334.058	551.841	470.149	245.555	1.267.545
Net income for six months (Unaudited)	-	-	52.411	52.411	-	-	52.411
Translation exchange differences			79	79 			79
Balance at 31 December 2002 (Audited)	176.391	41.392	386.548	604.331	470.149	245.555	1.320.035
Net income for six months (Unaudited)	-	-	108.484	108.484	-	-	108.484
Translation exchange differences	-	-	(1.114)	(1.114)	-	-	(1.114)
Transfers between reserves	3.120	4.433	(7.553)	-	-	-	-
Dividends	-	-	(39.179)	(39.179)	-	-	(39.179)
Share of associate's deferred tax on tax exempt reserves	-	-	(196)	(196)	-	-	(196)
Balance at 30 June 2003 (Unaudited)	179.511	45.825	446.990	672.326	470.149	245.555	1.388.030

See accompanying notes to the interim consolidated financial statements

Interim Consolidated Cash Flow Statement	For the six months ended			
	30 June 2003	30 June 2002		
	Unaudited	Unaudited		
	(Euro in thous	sands)		
Income before taxation	165.843	121.942		
Adjustments for:				
Depreciation and amortisation	61.326	60.812		
Share of result of associates	(4.772)	(7.877)		
Other provisions	265	2.022		
Income from sale of DEPA option	(60.000)	-		
Loss on sales of property, plant and equipment	647	264		
Increase in pension plan and other long term liabilities	8.707	12.450		
Amortisation of grants	(3.920)	(5.355)		
Foreign exchange gain	(11.985)	(21.205)		
Interest and related income	(5.102)	(4.719)		
Interest expense	9.851	9.626		
Operating profit before working capital changes	160.860	167.960		
Decrease / (increase) in inventories	146.466	(116.788)		
Decrease / (increase) in accounts receivable and long term assets	9.881	(2.006)		
Decrease in payables and accrued liabilities	(97.164)	(35.711)		
Payments for pensions (including scheme closure)	(5.518)	(9.461)		
Cash generated from operations	214.525	3.994		
Realised net foreign exchange loss	(7.408)	(4.723)		
Interest paid	(10.480)	(11.361)		
Interest received	5.102	4.719		
Minority interest	-	11.200		
Taxation paid	(31.785)	(7.627)		
Net cash flows from / (used in) operating activities	169.954	(3.798)		
Cash flows from investing activities				
Payments to acquire property, plant and equipment and intangibles	(67.052)	(57.078)		
Proceeds from sale of DEPA option	30.000	-		
Proceeds from disposal of fixed assets	-	827		
Net movement of investments in securities	7.034	-		
Net cash flows used in investing activities	(30.018)	(56.251)		
Cash flows from financing activities				
Net movement in short term borrowings	(81.714)	(10.452)		
Repayments of long term debt	(16.088)	- · · · · · · · · · · · · · · · · · · ·		
Payments for finance leases	(68)	(153)		
Equity dividends paid	(39.179)	-		
Net cash outflow from financing activities	(137.049)	(10.605)		

Interim Consolidated Cash Flow Statement (continued)	For the six r	nonths ended
	30 June 2003	30 June 2002
	Unaudited	Unaudited
	(Euro i	n thousands)
Net increase / (decrease) in cash and cash equivalents (net of overdrafts)	2.887	(70.654)
Opening balance, cash and cash equivalents (net of overdrafts)	40.303	140.857
Closing balance, cash and cash equivalents (net of overdrafts)	43.190	70.203
Cash and cash equivalents	123.937	126.877
Overdrafts	(80.747)	(56.674)
	43.190	70.203
	======	70.203

#### 1. ACCOUNTING POLICIES

Hellenic Petroleum S.A. and its subsidiaries (Hellenic Petroleum or "the Group") a group operating predominantly in Greece is involved in various oil related activities including exploration and production, refining and marketing of oil products, manufacture and marketing of petrochemical products, and the transmission and distribution of natural gas products. The Group also provides engineering services.

The interim consolidated financial statements of Hellenic Petroleum and its subsidiaries (Hellenic Petroleum or "the Group") are prepared in accordance with International Accounting Standard 34 - Interim Financial Reporting. The Group believes that its accounting policies are in accordance with current practice in the oil and gas industry and best reflect the economic substance of its business activities.

The same accounting policies and recognition and measurement principles are followed in the interim financial statements as compared with the annual financial statements for the year ended 31 December 2002.

The Company's measurement currency is the Euro. The financial information in these financial statements is expressed in thousands of Euro.

The interim consolidated financial statements of Hellenic Petroleum S.A. for the six months ended 30 June 2003 were authorised for issue by the Board of Directors on 27 August 2003.

### **Basis of presentation**

The interim financial statements are presented in accordance with International Accounting Standard 34 - Interim Financial Reporting. They include the consolidated financial statements in a condensed format and the interim balance sheet and income statement of the parent company Hellenic Petroleum S.A. (the "Company"). The notes to the consolidated financial statements are condensed but include areas where there have been changes that materially affect the financial statements. These interim financial statements should be read together with the annual financial statements for the year ended 31 December 2002. The parent company interim balance sheet and income statement do not include notes.

### 2. ANALYSIS BY INDUSTRY SEGMENT AND GEOGRAPHIC ZONE

2a. Analysis by industry segment

### Six months ended 30 June 2003 (Unaudited)

	Refining	Market- ing	Exploration & production	Petro- chemicals	Engin- eering	Natural gas	Other	Inter segment adjustments (1)	Total
			(E	uro in thousa	nds)				
Net Proceeds	1.654.596	893.637	547	122.623	10.841	-	-	(566.242)	2.116.002
Depreciation	33.113	9.221	65	7.383	305	-	-	-	50.087
Depletion & Amortisation Other operating	4.397 3.255	6.080 2.362	-	687 3.797	75 -	60.000	-	(438)	11.239 68.976
income (2)						00.000		(100)	
Operating profit Share of result of	77.966	13.035	(4.837)	9.062	498	60.000	(521)	(1.368)	153.835
associates	-	(5)	-	34	-	4.743	-	-	4.772
Net income/(loss)	39.895	2.450	(5.007)	4.222	(3)	64.743	(521)	2.705	108.484

## Six months ended 30 June 2002 (Unaudited)

	Refining	Marketing	Exploration & production	Petro- chemicals	Engineering	Natural gas	Inter segment adjustments (1)	Total
			(Eı	uro in thousands	s)			
Net Proceeds	1.280.189	496.119	697	93.612	9.575	-	(396.203)	1.483.989
Depreciation	31.798	5.508	99	13.812	325	-	-	51.542
Depletion & amortisation	2.750	5.670	-	783	67	-	-	9.270
Other operating income	4.717	2.342	7.367	5.199	-	-	(745)	18.880
Other operating expense	-	6.036	-	-	-	-	-	6.036
Operating profit	84.046	8.382	1.790	5.012	358	-	(1.821)	97.767
Share of result of associates	-	83	-	(407)	-	8.201	-	7.877
Net income/(loss)	67.210	3.097	2.178	2.709	(149)	8.201	(2.242)	81.004

<sup>(1)</sup> The inter segment adjustments reflect transactions between the segments.

<sup>(2)</sup> The income of  $\in$  60 million in the natural gas segment relates to the proceeds from the sale of the DEPA option, as explained in note 4.

## 2. ANALYSIS BY INDUSTRY SEGMENT AND GEOGRAPHIC ZONE (continued)

2b. Analysis by geographic zone

	Six month	hs ended
	30 June 2003 Unaudited	30 June 2002 Unaudited
	(Euro in	thousands)
Inland market sales (Greece)	1.632.667	1.125.014
International market sales	483.335	358.975
	2.116.002	1.483.989

### 3. ACQUISITIONS AND INVESTMENTS

- a. In October 2002, Hellenic Petroleum International AG acquired 54,35% of Jugopetrol Kotor AD, a retail company incorporated in Montenegro for a consideration price of  $\varepsilon$  65 million. Goodwill that arose on this acquisition amounted to  $\varepsilon$  24 million. A valuation of the property, plant and equipment of the subsidiary acquired is in process as of this date, the results of which, to be obtained by the end of 2003, will affect the calculation of Goodwill, as allowed by IAS 22.
- b. As of 31 December 2002, Hellenic Petroleum International AG acquired 100% of BP-Cyprus Ltd, a UK company with a retail branch in Cyprus, for a consideration price of € 100.642 thousand, plus the amount of the profits of the acquired company for the year ended 31 December 2002 that were to be finalised following the audit of its financial statements for the year then ended. The acquired company subsequently changed its name to Hellenic Petroleum Cyprus Ltd. A preliminary calculation of Goodwill as of 31 December 2002 amounted to € 71,2 million. The above was amended as of June 30, 2003 to take into account the additional consideration price for the results of the acquired Company for the year ended 31 December 2002, which amounted to CYP 6.374 thousands (€10,9 million). In addition the fair valuation of the net assets of the subsidiary as of the acquisition date was completed by June 30, 2003 and an amount of €13,5 million of the fair value of the consideration was assigned to property, plant and equipment, while the remaining net assets were reduced by €1,1 million. The net effect of the adjustment to the consideration and the change in the fair value of assets acquired was a decrease in goodwill of € 1.463 thousands (Note 10).
- c. During 2002, Hellenic Petroleum, Tractebel and Aegek entered into an agreement to cooperate for the development, financing, construction and operation of a combined cycle cogeneration plant, which will have an installed capacity of 390 MW and be located in Thessaloniki, Greece. In April 2003 the above agreement was terminated and a decision was taken by the Group to continue the project through the formation of a wholly-owned subsidiary "Energiaki Thesalonikis S.A." The new subsidiary was formed in May 2003 with an original share capital of €299 thousand. In addition, the Group has contributed €3.601 thousand for a future share capital increase. The Company's results for the period and its net assets have been consolidated as of 30 June 2003.
- d. In April 2002 the Group formed a wholly owned subsidiary, Hellenic Petroleum—Poseidon Shipping Company. The subsidiary has invested USD 5,7 million in a vessel (tanker) for the transportation of propylene and gas from the Aspropyrgos refinery to the Salonika refinery. The subsidiary has been consolidated in the Group as of its formation date.
- e. In August 2002, the Group formed a new subsidiary (99,99% owned), ELEP S.A, whose activities will include the operation of the pipeline for the transfer of crude oil from the Group's Salonica Refinery to OKTA's refinery in Skopje. The Company had no results in the period and its assets have been consolidated as of 30 June 2003.
- f. In the third quarter of 2002, the Group formed two new retail subsidiaries, one in Bulgaria, EKO ELDA BULGARIA EAD and another in Yugoslavia, EKO YU AD -BEOGRAD. The results and net assets of these subsidiaries have been consolidated in the Group as of the date of their establishment.
- g In March 2003, the Group formed a new subsidiary, EKO-Fisiko Aerio, whose activities will include the distribution of natural gas. The subsidiary's results for the period and its assets have been consolidated as of 30 June 2003.

### 3. ACQUISITIONS AND INVESTMENTS (continued)

- h In June 2003, the Group through its subsidiary Jugopetrol Kotor A.D. formed a wholly-owned subsidiary in Bosnia, whose activity is the purchase and sale of oil products in the Serbian market. The Company plans to acquire petrol stations in the future. The Company had no results in the period.
- i In April 2003 the Group formed a wholly owned subsidiary, Hellenic Petroleum- Apollon Shipping Company. The subsidiary invested €10,7 million (USD 12,5 million) in a vessel for the transportation of petroleum products within the Group. The subsidiary has been consolidated in the Group as of its formation date.
- j The Board of Directors of the Company approved on June 3, 2003, the merger with Petrola Hellas AEBE, another refinery company in Greece, through 'absorption' of the latter in accordance with the provisions of Greek Law 2166. This transaction, which is subject to the approval of the shareholders of each of the companies, is expected to be completed in October 2003, through a share-for-share exchange between the shareholders of the two companies. An extraordinary General Meeting of the shareholders of the Company has been called for September 18, 2003 for approving the above transaction. For IFRS purposes, this business combination will be accounted for as an acquisition, once completed.

### 4. OTHER OPERATING INCOME

	Six months ended		
	30 June 2003	30 June 2002	
	Unaudited	Unaudited	
	(Euro in t	thousands)	
Income from grants (includes amortisation)	3.999	6.892	
Rental income	1.841	1.551	
Proceeds from sale of DEPA option	60.000	-	
Amounts received by contractors due to failure to meet obligations	-	8.368	
Subsidisation of interest	1.862	-	
Other	1.274	2.069	
	68.976	18.880	

During the six months to June 2003, the Company sold its option to acquire further shares in DEPA to the Greek State for a consideration of  $\in$  60 million net of tax, to be paid in two installments of  $\in$  30 million each. According to the agreement signed between the two parties for the above sale, any taxes, including income tax that may arise on the above income will be ultimately borne by the State, so that the Group retains a net income of  $\in$ 60 million. As of the date of this report it is not known whether any taxes are due and thus no provision has been made.

In the comparative figures, an amount of  $\in$  1.547 has been reclassified from other operating income to sales, in order to be comparable with the classification in the current period.

### 5. SELLING, DISTRIBUTION AND ADMINISTRATIVE EXPENSES

	Six months ended		
	30 June 2003	30 June 2002	
	Unaudited	Unaudited	
	(Euro in the	housands)	
Selling and distribution expenses	75.342	51.225	
Administrative expenses	63.535	47.019	
	138.877	98.244	
	<del></del>		

## 6. DEPRECIATION, DEPLETION AND AMORTISATION

Depreciation, depletion and amortisation are included within expense headings in the consolidated income statement as follows:

	Six months ended		
	30 June 2003	30 June 2002	
	Unaudited	Unaudited	
	(Euro	in thousands)	
Cost of sales	38.991	41.558	
Selling distribution and administrative expenses	22.331	19.251	
Research and development	4	3	
	61.326	60.812	

### 7. FINANCE INCOME

	Six months ended	
	30 June 2003	30 June 2002
	Unaudited	Unaudited
	(Euro in	thousands)
Interest income	1.986	2.368
Interest from trade receivables	3.040	2.351
Other related income	76	-
	5.102	4.719
	<del></del>	

## 8. SHARE OF NET RESULT OF ASSOCIATED COMPANIES

The amounts represent the net result from associated companies accounted for on an equity basis.

	Six months ended	
	30 June 2003	30 June 2002
	Unaudited	Unaudited
	(Euro in th	iousands)
Volos Pet Industries A.E.	34	(407)
Public Natural Gas Corporation of Greece (DEPA)		
- share of profit	2.485	5.943
- amortization of negative goodwill	2.258	2.258
Spata Aviation Fuel Company S.A.	(5)	83
	4.772	7.877
	<del></del>	

## 9. EMPLOYEE EMOLUMENTS AND NUMBERS

	Six months ended		
(a) Emoluments	30 June 2003	30 June 2002	
	Unaudited	Unaudited	
	(Euro in	thousands)	
Remuneration	73.797	63.084	
Social security contribution	15.067	12.322	
Pensions and similar obligations	5.114	11.157	
Other benefits	8.609	6.900	
Total	102.587	93.463	
	======	======	
(b) Average numbers of employees			
Refining	2.796	2.953	
Marketing	1.485	768	
Exploration and production	87	65	
Petrochemicals	456	420	
Engineering	172	170	
Total	4.996	4.376	

## 10. INTANGIBLE ASSETS

Intangible assets are classified, consistent with oil and gas industry practice, according to operating activities. This classification, rather than according to type of asset, is given in order to permit a better comparison with other companies with similar activities.

			30 June 2003	(Unaudited)		
			Exploration &	Petro-		
	Refining	Marketing	Production	Chemicals	Engineering	Total
			(Euro in th	ousands)		
Cost						
Balance at 1 January 2003	37.807	143.014	-	18.971	468	200.260
Capital expenditure	585	756	-	-	14	1.355
Adjustment to goodwill (Note 3b)		(1.463)				(1.463)
Sales, retirements and other						
movements	-	(6.628)	-	-	-	(6.628)
Transfers	-	(155)	-	-	-	(155)
Currency translation effects		(7)	-	-	-	(7)
Balance at 30 June 2003	38.392	135.517	-	18.971	482	193.362
Amortisation						
Balance at 1 January 2003	22.863	39.397	-	2.255	184	64.699
Charge for the period	4.326	6.152	-	687	74	11.239
Sales, retirements and other						
movements	-	(6.628)	-	-	-	(6.628)
Balance at 30 June 2003	27.189	38.921	-	2.942	258	69.310
Net book value 30 June 2003	11.203	96.596		16.029	224	124.052
			21 Danamban 20			
	Refining	Marketing	Exploration & Production	Petro- Chemicals	Engineering	Total
Cost	Refining	Marketing	Exploration &	Petro- Chemicals	Engineering	Total
Cost Balance at 1 January 2002		_	Exploration & Production (Euro in the	Petro- Chemicals ousands)		
Balance at 1 January 2002	Refining	49.042	Exploration & Production	Petro- Chemicals	Engineering 320	102.765
Balance at 1 January 2002 Acquisition of subsidiaries	31.765	49.042 130	Exploration & Production (Euro in the	Petro- Chemicals iousands)	320	102.765 130
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure		49.042	Exploration & Production (Euro in the	Petro- Chemicals ousands)		102.765
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other	31.765	49.042 130 95.910	Exploration & Production (Euro in th	Petro- Chemicals iousands)	320 210	102.765 130 104.821
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other movements	31.765	49.042 130	Exploration & Production (Euro in the	Petro- Chemicals iousands)	320	102.765 130 104.821 (10.691)
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other	31.765	49.042 130 95.910	Exploration & Production (Euro in th	Petro- Chemicals iousands)	320 210	102.765 130 104.821
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other movements	31.765	49.042 130 95.910	Exploration & Production (Euro in th	Petro- Chemicals iousands)	320 210	102.765 130 104.821 (10.691)
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other movements Transfers	31.765 2.807 3.235	49.042 130 95.910 (2.068)	Exploration & Production (Euro in th	Petro-Chemicals tousands)  13.077 - 5.894	320 210 (62)	102.765 130 104.821 (10.691) 3.235
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other movements Transfers Balance at 31 December 2002 Amortisation	31.765 2.807 3.235 37.807	49.042 130 95.910 (2.068) 	Exploration & Production (Euro in th	Petro-Chemicals tousands)  13.077 - 5.894	320 210 (62) 	102.765 130 104.821 (10.691) 3.235 200.260
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other movements Transfers Balance at 31 December 2002  Amortisation Balance at 1 January 2002	31.765 2.807 3.235	49.042 130 95.910 (2.068)	Exploration & Production (Euro in the 8.561 (8.561)	Petro-Chemicals tousands)  13.077 - 5.894	320 210 (62)	102.765 130 104.821 (10.691) 3.235
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other movements Transfers Balance at 31 December 2002 Amortisation	31.765 2.807 3.235 37.807	49.042 130 95.910 (2.068) 	Exploration & Production (Euro in the 8.561 (8.561)	Petro-Chemicals tousands)  13.077 - 5.894	320 210 (62) 	102.765 130 104.821 (10.691) 3.235 200.260
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other movements Transfers  Balance at 31 December 2002  Amortisation Balance at 1 January 2002 Acquisition of subsidiaries	31.765 2.807 3.235 37.807	49.042 130 95.910 (2.068) 	Exploration & Production (Euro in the 8.561 (8.561)	Petro-Chemicals nousands)  13.077 - 5.894	320 210 (62) 	102.765 130 104.821 (10.691) 3.235 200.260 56.315 26
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other movements Transfers  Balance at 31 December 2002  Amortisation Balance at 1 January 2002 Acquisition of subsidiaries Charge for the year	31.765 2.807 3.235 37.807	49.042 130 95.910 (2.068) 	Exploration & Production (Euro in the 8.561 (8.561)	Petro-Chemicals nousands)  13.077 - 5.894	320 210 (62) 	102.765 130 104.821 (10.691) 3.235 200.260 56.315 26
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other movements Transfers  Balance at 31 December 2002  Amortisation Balance at 1 January 2002 Acquisition of subsidiaries Charge for the year Sales, retirements and other	31.765 2.807 3.235 37.807	49.042 130 95.910 (2.068) 	Exploration & Production (Euro in the 8.561 (8.561)	Petro-Chemicals nousands)  13.077 - 5.894	320 210 (62) ————————————————————————————————————	102.765 130 104.821 (10.691) 3.235 200.260 56.315 26 16.025
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other movements Transfers  Balance at 31 December 2002  Amortisation Balance at 1 January 2002 Acquisition of subsidiaries Charge for the year Sales, retirements and other movements	31.765 2.807 3.235 37.807 15.143 6.624	49.042 130 95.910 (2.068) 	Exploration & Production (Euro in the 8.561 (8.561)	Petro-Chemicals nousands)  13.077 - 5.894	320 210 (62) ————————————————————————————————————	102.765 130 104.821 (10.691) 3.235 200.260 56.315 26 16.025 (8.763)
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirements and other movements Transfers  Balance at 31 December 2002  Amortisation Balance at 1 January 2002 Acquisition of subsidiaries Charge for the year Sales, retirements and other movements Transfers	31.765 2.807 3.235 37.807 15.143 6.624	49.042 130 95.910 (2.068) 	Exploration & Production (Euro in the 8.561 (8.561)	Petro-Chemicals tousands)  13.077 - 5.894	320 210 (62) ————————————————————————————————————	102.765 130 104.821 (10.691) 3.235 200.260 56.315 26 16.025 (8.763) 1.096

# 11. PROPERTY, PLANT AND EQUIPMENT BY INDUSTRY SEGMENT

Tangible fixed assets are classified, consistent with oil and gas industry practice, according to operating activities. This classification, rather than according to type of asset, is given in order to permit a better comparison with other companies with similar activities.

			30 June 2003 ( Exploration	(Unaudited)		
	Refining	Marketing	& Production (Euro in the	Petro- Chemicals ousands)	Engineering	Total
Cost Balance at 1 January 2003 Adjustment to fair values of subsidiaries at the date of	1.056.710	304.429	13.473	293.578	11.771	1.679.961
acquisition (Note 3b) Capital expenditure Sales, retirements and other	25.980	13.550 32.771	28	6.789	130	13.550 65.698
movements Transfers Currency translation effects	(56) 3.440 (25)	(1.278) - (468)	-	(419) 329	(28)	(1.781) 3.769 (493)
Balance at 30 June 2003	1.086.049	349.004	13.501	300.277	11.873	1.760.704
Accumulated depreciation			=			
Balance at 1 January 2003 Charge for the period Sales, retirements and other	558.108 33.130	145.702 9.221	11.500 65	79.374 7.383	4.002 288	798.686 50.087
movements Currency translation effects	(56) (3)	(1.121) (378)	-	(87)	(26)	(1290) (381)
Balance at 30 June 2003	591.179	153.424	11.565	86.670	4.264	847.102
Net book value 30 June 2003	494.870	195.580	1.936	213.607	7.609	913.602
		3	1 December 20 Exploration			
	Refining	3 Marketing		Petro- Chemicals	Engineering	Total
Cost Balance at 1 January 2002	Refining 985.511		Exploration & Production	Petro- Chemicals		Total
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure	_	Marketing	Exploration & Production (Euro in the	Petro- Chemicals ousands)	Engineering	
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirement and other movements	985.511	Marketing 177.646 110.881	Exploration & Production (Euro in the	Petro-Chemicals ousands)  275.008 - 21.844  (39)	Engineering  11.704  -  67	1.463.292 110.881 108.927 (1.634)
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirement and other	985.511 68.334	Marketing  177.646 110.881 18.632	Exploration & Production (Euro in the	Petro-Chemicals ousands)  275.008 - 21.844	Engineering  11.704  - 67	1.463.292 110.881 108.927
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirement and other movements Transfers	985.511 68.334 (519)	Marketing  177.646 110.881 18.632 (1.076)	Exploration & Production (Euro in the	Petro-Chemicals ousands)  275.008 - 21.844  (39)	Engineering  11.704  -  67	1.463.292 110.881 108.927 (1.634) (3.235)
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirement and other movements Transfers Currency translation effects Balance at 31 December 2002  Accumulated depreciation Balance at 1 January 2002	985.511 68.334 (519) 3.384	Marketing  177.646 110.881 18.632 (1.076) (1.654) 304.429	Exploration & Production (Euro in the 13.423 - 50	Petro-Chemicals ousands)  275.008  21.844  (39) (3.235)	Engineering  11.704  - 67  -	1.463.292 110.881 108.927 (1.634) (3.235) 1.730 1.679.961
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirement and other movements Transfers Currency translation effects Balance at 31 December 2002  Accumulated depreciation Balance at 1 January 2002 Acquisition of subsidiaries Charge for the year	985.511 68.334 (519) 3.384 1.056.710	Marketing  177.646 110.881 18.632 (1.076) (1.654) 304.429	Exploration & Production (Euro in the 13.423 - 50 - 13.473 - 13.473	Petro-Chemicals ousands)  275.008 21.844  (39) (3.235)	Engineering  11.704	1.463.292 110.881 108.927 (1.634) (3.235) 1.730 1.679.961
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirement and other movements Transfers Currency translation effects Balance at 31 December 2002  Accumulated depreciation Balance at 1 January 2002 Acquisition of subsidiaries Charge for the year Sales, retirement and other movements Transfers	985.511 68.334 (519) 3.384 1.056.710 490.183	Marketing  177.646 110.881 18.632  (1.076) (1.654) 304.429 85.165 48.976	Exploration & Production (Euro in the 13.423	Petro-Chemicals ousands)  275.008 21.844  (39) (3.235) 293.578  63.431	Engineering  11.704  67	1.463.292 110.881 108.927 (1.634) (3.235) 1.730 1.679.961
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirement and other movements Transfers Currency translation effects Balance at 31 December 2002  Accumulated depreciation Balance at 1 January 2002 Acquisition of subsidiaries Charge for the year Sales, retirement and other movements	985.511 68.334 (519) 3.384 1.056.710 490.183 65.814	Marketing  177.646 110.881 18.632 (1.076) (1.654) 304.429 85.165 48.976 11.957	Exploration & Production (Euro in the 13.423	Petro-Chemicals ousands)  275.008  21.844  (39) (3.235)  293.578  63.431  17.078  (39)	Engineering  11.704  67	1.463.292 110.881 108.927 (1.634) (3.235) 1.730 1.679.961 653.484 48.976 95.646 (902)
Balance at 1 January 2002 Acquisition of subsidiaries Capital expenditure Sales, retirement and other movements Transfers Currency translation effects Balance at 31 December 2002  Accumulated depreciation Balance at 1 January 2002 Acquisition of subsidiaries Charge for the year Sales, retirement and other movements Transfers	985.511 68.334 (519) 3.384 1.056.710 490.183 65.814 (510)	Marketing  177.646 110.881 18.632 (1.076) (1.654) 304.429 85.165 48.976 11.957 (353)	Exploration & Production (Euro in the 13.423	Petro-Chemicals ousands)  275.008  21.844  (39) (3.235)  293.578  63.431  17.078  (39)	Engineering  11.704  67	1.463.292 110.881 108.927 (1.634) (3.235) 1.730 ————————————————————————————————————

### 12. RELATED PARTY TRANSACTIONS

Included in the Income Statement are proceeds, costs and expenses, which arise from transactions between the Group and related parties. Such transactions mainly comprise of sales and purchases of goods and services in the ordinary course of business and in total amounted to:

	As at		
	30 June 2003	30 June 2002	
	Unaudited	Audited	Unaudited
		(Euro in thousands)	
Charges to related parties	221.090	621.106	214.281
Charges from related parties	3.034	13.113	14.567
Balances due from related parties	28.109	39.371	26.284
Balances due to related parties	816	1.139	2.278
Charges for directors' remuneration	1.027	2.725	948

Charges to related parties are in respect of the following:

	Name:	Nature of relationship:
(a)	Public Power Corporation Hellas	Common ownership – Government
(b)	Hellenic Armed forces	Common ownership-Government
(c)	Denison-Hellenic-DEP EKY-White Shield-Poseidon-	Joint venture
(d)	Enterprise Oil Exploration Limited	Joint venture
(e)	Triton Hellas S.A.	Joint venture
(f)	Public Gas Corporation of Greece S.A. (DEPA)	Associate
(g)	Volos Pet Industries A.E.	Associate
(h)	OMV Aktiengesellschaft	Joint venture
(i)	Sipetrol	Joint venture
(j)	Athens Airport Fuel Pipeline Company S.A.	Associate
(k)	Superlube	Associate
(1)	Directors' remuneration:	

Salaries and fees for the 50 members (June 2002: 52 members) of the Board of Directors of the Company and its subsidiaries for the six months ended 30 June 2003 and the six months ended 30 June 2002 are  $\in$  1.027 thousands and  $\in$  948 thousands, respectively.

During the six months to June 2003, the Company sold its option to acquire further shares in DEPA to the Greek State for a consideration of  $\in$  60 million net of tax, as further explained in note 4 above.

### 13. INVESTMENTS IN ASSOCIATES AND OTHER PARTICIPATING INTERESTS

			A	s at
	Method of account	Ownership Percentage	30 June 2003 Unaudited	31 December 2002 Audited
			(Euro ii	n thousands)
Public Natural Gas Corporation of Greece (DEPA)	Equity	35	267.852	263.303
EANT	Cost	13	18	18
Volos Pet Industries A.E.	Equity	35	8.203	8.746
DEP A.ETHRAKI Joint Venture	Equity	25	3.028	3.028
Athens Airport Fuel Pipeline Company A.E.	Equity	34	1.796	1.796
Spata Aviation Fuel Company S.A. (SAFCO)	Equity	25	433	439
Other	Equity	-	878	928
			282.208	278.258
			=======================================	=======================================

### **Other Participating Interests**

The Group also has participating interests in the following joint exploration arrangements:

	As at	
	30 June 2003	31 December 2002
	Ownership Percentage	
OMV (Albania)	49,00%	49,00%
OMV (Iran)	-	30,00%
Sipetrol - OSL (Libya)	37,50%	37,50%
Sipetrol (Egypt)	-	49,50%

With respect to the above participating interests, there was no initial cost of acquisition and the Group participates with its share of exploration costs, in accordance with its ownership as shown above. Such costs have been expensed in accordance with the Group's policy.

The joint arrangements the Group had with OMV regarding Iran and with Sipetrol regarding Egypt have not proceeded. All contractual commitments of the Group have been fulfilled and no further charges are expected.

In Albania the first drilling was completed in the area of Paleokastra. The findings are being evaluated while the second drilling is anticipated to begin by the end of the year or the beginning of 2004.

### 14. OTHER FINANCIAL ASSETS

	As at	
	Unaudited	31 December 2002 Audited a thousands)
Available for sale securities		
Shares –unlisted	1.336	1.334
	=======================================	
Loans & Receivables originated by the enterprise		
Government bonds	9.669	16.705
Total securities	11.005	18.039

#### 15. TAXATION

### Deferred income tax asset / liability

·	A	As at		
	Unaudited	31 December 2002 Audited in thousands)		
At 1 January	16.165	31.812		
Credit / (charge) for the period / year	1.270	(16.720)		
Deferred income tax asset of subsidiary		, ,		
acquired	(53)	1.073		
At period /year end	17.382	16.165		
p		=======		
Deferred tax relates to the following types of temporary differences:				
Provision for bad debts	7.538	7.683		
Intangible and fixed assets	12.147	16.508		
Other temporary differences	1.228	3.208		
Environmental provision	382	382		
Unrealised Exchange Gains	(7.999)	(15.971)		
Losses available to offset against future				
taxable income	919	1.511		
Other provisions	3.167	2.844		
	17.382	16.165		
Not defermed in some ten lightlife.	7.944	4.052		
Net deferred income tax liability	7.844	4.053		
Net deferred income tax asset	25.226	20.218		

There are deductible temporary differences arising from the retirement benefits and pension provision, for which no deferred tax asset has been recognised, because this is not expected to reverse in the foreseeable future and it cannot be estimated whether there will be sufficient taxable profits to utilise this asset. These deductible temporary differences, for which no deferred tax has been calculated, would result in a deferred tax credit of  $\in$  1.186 thousands for the period ended 30 June 2003 (30 June 2002: deferred tax credit  $\in$  1.533 thousands,) with a related deferred tax asset of  $\in$  29.287 thousands as at 30 June 2003 (31 December 2002:  $\in$  28.101 thousands).

#### **Current Income Tax**

	Six months ended	
	30 June 2003	30 June 2002
	Unaudited	Unaudited
	(Euro in the	housands)
Current Income tax charge	50.667	31.999
Adjustments in respect of income tax of previous periods	11.963	-
	62.630	31.999

In June 2003, a tax audit of Hellenic Petroleum S.A. for the years ended 31 December 1997 to 2001 was completed. An amount of &11,9 million of extra taxes, plus fines was determined and recorded in the financial statements for the six months ended 30 June 2003.

### 16. LOANS, ADVANCES AND LONG TERM ASSETS

	As at		
	30 June 2003 31 December		
	Unaudited	Audited	
	(Euro in thousan		
Loans and advances	12.878	11.989	
Other long-term assets	11.181	11.241	
	24.059	23.230	
	<del></del>		

Loans and advances represent merchandise credit granted to third parties. These amounts are non-interest bearing.

### 17. INVENTORIES

	As at		
	30 June 2003 31 December		
	Unaudited	Audited	
	(Euro in thousand		
Crude oil	97.020	186.653	
Refined products and semi-finished products	170.243	232.172	
Petro-chemicals	21.957	17.800	
Consumable materials and other	51.707	56.228	
	340.927	492.853	
	<del></del>		

## 18. ACCOUNTS RECEIVABLE

	As at		
	30 June 2003 31 December		
	Unaudited	Audited	
	(Euro in thousands)		
Trade receivables	368.635 40		
Other receivables	158.333	130.708	
Deferred charges and prepayments	48.735	7.764	
Total	575.703	544.266	

Included in the amount of  $\in$  48.735 thousand at 30 June 2003 is accrued income of  $\in$  30 million relating to the second installment paid by the Greek State for the sale of DEPA option following June 30, 2003 (Note 4).

### 19. CASH AND CASH EQUIVALENTS

	As at		
	30 June 2003 31 December 2		
	Unaudited	Audited	
	(Euro in thousands)		
Cash at bank and in hand	72.968	83.655	
Cash equivalents	50.969	3.234	
Total cash and cash equivalents	123.937	86.889	
•	=		

Cash equivalents comprise of short-term deposits (made for varying periods, of less than three months) and investments in REPOS. Such deposits depend on the immediate cash requirements of the Group.

### 20. SHARE CAPITAL

	As at		
	30 June 2003 Unaudited	31 December 2002 Audited	
Number of ordinary shares Nominal value (Euro in thousands)	261.193.799 470.149	261.193.799 470.149	

The nominal value of each share is €1,80.

Hellenic Petroleum S.A. offers a share option scheme to management executives. The exercise price is determined based on the Company's share performance compared to the market and the options are exercisable within five years.

As of 30 June 2003 and 31 December 2002, management had options to acquire 65.270 shares at a price of Drs  $2.212 \ (\mbox{\ensuremath{\notin}}\ 6,49)$  and 20.570 shares at a price of  $\mbox{\ensuremath{\notin}}\ 13,06$  within the next five years.

### 21. DEBT

	As at		
	30 June 2003 Unaudited (Euro	31 December 2002 Audited in thousands)	
Short-term debt			
Overdrafts	80.747	46.586	
Syndicated loan facility	196.906	257.462	
Other short –term loan	3.265	33.561	
Subtotal	280.918	337.609	
Capitalised lease obligations	430	340	
Short-term borrowings	281.348	337.949	
Current portion of long term debt	20.556	20.175	
Total short term debt	301.903	358.124	
	As at		
	30 June 2003 31 December		
	Unaudited	Audited	
	(Euro in thousands)		
Long-term debt			
Bank loans	108.717	129.107	
Other loans	140	150	
Subtotal	108.857	129.257	
Capitalised lease obligations	5.215	5.371	
Subtotal	114.072	134.628	
Due within one year	20.556	20.175	
Total long-term debt	134.628	154.803	

#### 21. **DEBT** (continued)

The aggregate maturities of long-term debt are:

	As at		
	30 June 2003 31 December 20		
	Unaudited	Audited	
	(Eur	o in thousands)	
Due after more than five years	39.131	49.083	
Due between one and five years	69.726	80.174	
Long-term portion	108.857	129.257	
Due within one year	20.556	20.175	
	129.413	149.432	

Syndicated facility loan

As of 31 December 2002, the syndicated loan facility was drawn down under a committed revolving facility of US \$ 200 million and an uncommitted tender panel facility of US \$ 200 million. As at 30 June 2003 the outstanding amount of the above facilities were fully repaid. This facility remains available to be used by the Company until 7 July 2004.

On March 23, 2003, the Company agreed to a new two-tranche term loan of US \$ 150 million and a revolving credit facility of US \$ 100 million. The amount not withdrawn up to June 30, 2003 is US \$ 25 million from the revolving credit facility.

#### 22. RETIREMENT BENEFITS, PENSION PLANS AND OTHER LONG TERM LIABILITIES

	As at		
	30 June 2003 31 December		
	Unaudited	Audited	
	(Euro in thousands)		
Retirement benefits, pensions and similar obligations	91.451	91.846	
Government advances	25.614	25.614	
Environmental costs	1.092		
Other long term liabilities	23.912	19.125	
	142.069	137.677	

### Government advances

Advances by the Greek Government to the Group for the purpose of research and exploration amounting to  $\leq$  25.614 thousands has been recorded as a liability since such an amount may become payable if income is generated from activity in the relevant areas. The terms of repayment will be determined by the Ministry of Development and Industry, if applicable.

#### **Environmental costs**

A provision of  $\in$  1.092 thousands has been established for the estimated cost of rectifying environmental damage, as required by regulatory authorities, at various group facilities.

#### Other

Included in the balance of other long term liabilities as at 30 June 2003 and 31 December 2002 is the closing liability arising from capital investment made on behalf of the FYROM government in relation to the acquisition of OKTA of  $\ \in \ 9.696$  thousands.

#### 23. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	As at		
	30 June 2003	31 December 2002	
	Unaudited	Audited	
	(Euro	in thousands)	
Trade payables	89.990	111.987	
Other payables	39.032	45.937	
Accruals and deferred income	172.058	239.359	
	301.080	397.283	

Included in the balance of other payables as of 30 June 2003 is a liability of  $\in$  10,9 million representing the extra consideration for the acquisition of BP Cyprus (Note 3b).

### 24. FINANCIAL INSTRUMENTS

Interest rate risk

The Group's exposure to market risk for changes in interest rates relates primarily to the Group's short-term investments and short and long term debt obligations. The Group does not hedge its investments or loans. Investments consist mainly of government bonds and Repos to ensure liquidity.

Foreign currency risk

The Group operates and sells mainly in Greece. The Group is exposed to foreign currency risk in purchases and sales and on its short and long-term debts. The Group purchases crude oil in US dollars and sells refined products mainly in US dollar denominated prices. The Group uses short-term lines of credit denominated in US dollars to purchase crude oil. The Group's retail sector purchases mainly in US dollar denominated prices and sells in both US dollars and euros. The Group's chemical sector purchases raw materials mainly in US dollars and sells mainly in euros.

Commodity price risk

The Group has significant exposure on the commodity prices of oil. The Group largely offsets this exposure by passing on price increase to customers.

Credit risk exposures

The Group's maximum exposure to credit risk (not taking into account the value of any collateral or other security held) in the event the counterparties fail to perform their obligations as of 30 June 2003 in relation to each class of recognized financial assets, other than derivatives, is the carrying amount of those assets as indicated in the balance sheet less any mortgages or guaranties required from customers.

Significant concentrations of credit risk

Concentrations of credit risk exist when changes in economic, industry or geographic factors similarly affects groups of counterparties whose aggregate credit exposure is significant in relation to the Group's total credit exposure. The Group's portfolio of financial instruments is broadly diversified within the industry, along product and geographic lines, and transactions are entered into with diverse creditworthy counterparties, thereby mitigating any significant concentration of credit risk.

Fair Values

Financial assets and financial liabilities of the Group are carried at fair values in the balance sheet, unless otherwise disclosed in the financial statements.

#### 25. CAPITAL COMMITMENTS AND OTHER OBLIGATIONS

#### **Purchase obligations**

The Group entered into agreements for the purchase of 8,200 thousand metric tonnes maximum of crude oil with a one-year mutual option for additional purchases. Of this quantity, the Group has purchased 3,474 thousand metric tonnes up to 30 June 2003. The purchase prices are based on the officially published prices of BRENT, IPE, URAL, MED according to PLATT's MARKETWIRE.

DEPA an associate of the Group, has a long-term agreement with the Russian company Gazexport for the purchase and import of natural gas until 2016. Based on the agreement, specific (minimum) quantities must be delivered every year starting from 1997. The gas price is determined using a formula, which is defined in the contract and is subject to revision every three years. Any claims or disputes between the parties can be resolved either by amicable settlement or through the International Arbitration in Stockholm.

DEPA has also another long-term agreement with the Algerian State owned company Sonatrach for the purchase and import of liquefied natural gas. The agreement officially commenced in 2000 and will have a duration of 21 years. Both the specific quantities and the quality specifications of the product to be delivered every year are determined by the contract. The contract price is also determined using a formula, which is defined in the contract.

DEPA has entered into a long-term time charter agreement, with a company owning an LNG carrier, for the transportation of liquefied natural gas from Algeria to its storage facilities on Revithoussa island. The agreement expires in July 2007, and is renewable at the Company's option. Estimated charter hire until the expiration of the agreement is approximately \$64,5 million.

### **Capital Commitments**

DEPA has a number of outstanding commitments on supplier contracts, totalling approximately € 59,2 million.

The Group has committed, through the share purchase agreement with Jugopetrol AD Kotor, to a five-year Guaranteed Investment Programme of €35 million over the next five years. In addition it has committed to a social program of €4 million over the next four years, involving training of personnel and local community support.

### 26. CONTINGENCIES AND LITIGATION

- (i) The Government has advanced the Group € 43.434 thousands to undertake research and exploration, as determined by Law 367/1976. A portion of the amount received, € 25.614 thousand, may become repayable once the Group generates income from the discoveries resulting from its expenditure and therefore is included as part of the long-term liabilities. The remaining € 17.902 thousand has been written off as it is considered highly unlikely because of the nature of the expenditure that it will ever become repayable. The terms of repayment will be determined by the Ministry of Development and Industry if applicable. The expenditure incurred with the funding of advance has been written off.
- (ii) The Group is involved in a number of legal proceedings and has various unresolved claims pending arising in the ordinary course of business with a total potential liability of approximately € 32,8 million. Legal proceedings tend to be unpredictable and costly. Based on currently available information, management believes the outcome will not have a significant effect on the Group's operating results or financial position. In instances where the outcome is probable and the amount can be estimated, a provision has been made in the balance sheet and the amount is excluded from the contingent liability disclosed above.
- (iii) The Group has entered into a contract with the Greek Government for the creation of sports facilities on the Thessaloniki refinery premises for the use by the general public and the employees of the Group until the year 2017. Management is not in a position to determine whether the terms of the contract will be extended indefinitely or whether the land will be repossessed by the Greek Government.
- (iv) In June 2003, the tax audit of Hellenic Petroleum S.A. for the years ended 31 December 1997 to 2001 was completed. An amount of €11,9 million of extra taxes, plus fines was determined and recorded in the financial statements for the six months ended 30 June 2003. The Company has not undergone a tax audit for the year ended 31 December 2002 and six months to 30 June 2003 and most of its subsidiaries since the year ended 31 December 1997 and onwards. The Group has not made a provision for any additional taxes, as the amount cannot be estimated with any degree of certainty.

### **26.** CONTINGENCIES AND LITIGATION (continued)

- (v) The Group has given letters of comfort and guarantees of € 210 million to banks for loans undertaken by subsidiaries and associates of the Group, the outstanding amount of which as of June 30, 2003 was € 140 million (€ 127 million of which is included in the consolidated financial statements). The Group has also issued letters of credit and guarantees in favour of third parties amounting to € 218 million mainly for the completion of contracts entered into by the Group.
- (vi) In October 2002, the Company guaranteed, through a Performance Bond issued by the National Bank of Greece of €45 million, its performance of the Investment Programme committed under the share purchase agreement for the acquisition of Jugopetrol AD Kotor.
- (vii) The Group's subsidiary, Hellenic Petroleum Cyprus Limited has a potential contingent liability relating to a claim by Petrolina (Holdings) Ltd relating to refunds on the under-recoveries of oil margins in the industry. The maximum amount of the claim can reach € 1,8 million of which maximum € 0,3 million may be recovered by the seller. Management believes that it is not probable that the claim will crystallize and thus no provision has been made.
- (viii) In October 2001, the EU Court of Justice judged that the existing oil stock regime in Greece distorts competition. The decision did not criticize the storage at refineries as such, but took a view that the system gives an advantage to Greek refineries because the marketing companies are encouraged to obtain supplies from national refineries, which offer them storage facilities. Therefore a new 'oil market law', adopted in October 2, 2002 that was designed to change the technical details of stock obligations and stock management. The importers and refineries will be responsible for keeping oil stocks corresponding to 90 days of their net oil imports. The importer, in order to meet his stock obligation, has either to build his own facilities or to rent facilities from third parties. With the new legislation, the matter is resolved according to the decision of European Court concerning the handling of oil stocks. Management expects that this amendment of Greek law will not result in marketing companies purchasing products from suppliers outside Greece rather than from the Greek refineries, since Greek refineries including Hellenic Petroleum are in a better position to supply the Greek market with more competitive prices.
- (ix) The Group is being sued by a small trading company alleging breach of trademark over the Hellenic Petroleum name. It is also being alleged that Hellenic Petroleum does not have the right to use its corporate name. Regarding the trademark, the case was initially decided for the Group, but the other party has appealed and the outcome is still pending.
- (x) The Group has applied for Government grants for the production of BOPP-film in Komotini. The Group has received and recorded € 11.671 thousands in deferred income. For the second line of production, already completed, Diaxon A.B.E.E, the Group's subsidiary, has received an approved investment tax credit amounting to € 8.217 thousands. During 2001 the Group applied for Government grants for the construction of the polypropylene and the propylene plants for an amount of € 33.749 thousands. This grant has been approved and the Group has recorded the amount in deferred income and as a receivable.
- (xi) Since acquisition date of OKTA refinery, there is no specific environmental liability concerning OKTA. Should such a liability arise to restore environmental damage that occurred prior to acquisition, this will be borne by the government of FYROM, according to the terms of the Share Purchase and Concession Agreement.
- (xii) A claim has been filed against OKTA refinery by its former suppliers for breach of contract following the acquisition by the Group of the company. The claim is for a total amount of \$24,5 million. The High Court of London has partly accepted the claim by awarding to the claimants an amount of \$9,5 million for the period up to April 2002. Damages for the remaining period plus interest are estimated at approximately \$1,5 million. OKTA has already paid the sum of US\$ 1,2 million and US\$ 980 thousand to its former suppliers. On 17<sup>th</sup> July 2003, the Court of Appeal in London rejected the appeal filed by OKTA against the decision of the High Court of London. Pursuant to the agreement executed between the FYROM government as sellers of OKTA shares and ELPET as buyers it is specifically stipulated that any amounts of claims of such nature as the above which would be awarded against OKTA will be ultimately borne by the sellers. As a result no provision has been made by the Group for any of the above amounts.
- (xiii) In relation to the above case, ELPE, ELPET and a director of ELPET have been sued in the Greek courts by the former contractors of OKTA for US\$ 4 million and € 5,1 million, in connection with an agreement for the transportation and storage of crude oil between OKTA and such contractors. On 17<sup>th</sup> April 2003 the Court rejected the plaintiffs' action. The decision may still be appealed.

## 26. CONTINGENCIES AND LITIGATION (continued)

- (xiv) Following an accident involving the motor tanker KRITI-GOLD on November 1998, at the Company's mooring installation in Thessaloniki, four seamen died. Claims have been lodged in connection with this accident against the ship owner and the Group. The Group believes, based on information currently available, that the ultimate resolution would not likely have a material adverse effect on the results of its operations, as the insurers both for the Company and for the motor tanker have agreed to cover any claims against the Group.
- (xv) There are various litigations and claims against DEPA by third parties arising from the expropriation of land in order to install the main pipeline system. The claims relate to an upward adjustment of the price assessed to expropriated land. According to the Company's legal department such cases aggregate to approximately € 34,8 million, from which it is estimated that the Company will have to pay no more than € 14 million. These amounts will ultimately increase the cost of the main pipeline system.
- (xvi) As at 30 June 2003 there were numerous claims filed by contractors and subcontractors against DEPA and vice versa. Most of contractors' claims relate to price adjustments and additional works performed during the construction of the main pipeline. Any amounts finally paid will increase the cost of project but no amount can be determined at this stage. There are several claims proceeding in courts against the Company for environmental issues and property damages. The Company contests all such claims. According to Company's legal department such cases aggregate approximately € 100 million. A final outcome cannot be predicted, therefore a provision has not been made in the accompanying financial statements.
- (xvii) There are various claims against DEPA by contractors amounting to € 1,8 million relating to additional works performed during the construction of the medium and low-pressure network. Discussions between the Company and the contractors concerned are in progress for the resolution of these claims. Any amounts paid will increase the cost of the distribution network of DEPA and subsidiaries' related fixed assets.

### 27. LIST OF PRINCIPAL CONSOLIDATED SUBSIDIARIES

	Percentage of	Country of
	interest	Incorporation
Asprofos Engineering S.A.	100%	Greece
EKO-ELDA Industrial and Commercial Petroleum Company	100%	Greece
EKO Georgia Ltd.	98,3%	Republic of Georgia
EKO TAKO S.A.	49%	Greece
DIAXON A.B.E.E. (formerly EKO Film A.B.E.E)	100%	Greece
E.L.PET Balkan	63%	Greece
Okta Refinery	69,5%	FYROM
OKTA Trade Company – Prishtina	69,5%	Kosovo
Global S.A.	99,9%	Albania
Elda ShPK	99,9%	Albania
Hellenic Petroleum AG Austria	100%	Austria
Hellenic Petroleum-Poseidon Shipping Company	100%	Greece
ELEP S.A.	99,99%	Greece
EkoElda Bulgaria EAD	100%	Bulgaria
Eko YU AD – Beograd	100%	Yugoslavia
Hellenic Petroleum Cyprus Limited	100%	United Kingdom
Jugopetrol Kotor AD	54,35%	Montenegro
EKO- Fisiko Aerio	100%	Greece
Hellenic Petroleum-Apollon Shipping Company	100%	Greece
Energeiaki Thessalonikis	100%	Greece

## Reconciliation of the Consolidated Greek Financial Results to the Consolidated IAS Financial Results

		6 months ended 30 June 2003 (Unaudited) Net Income	As at 30 June 2003 (Unaudited) Shareholders Equity (Euro in t	6 months ended 30 June 2002 (Unaudited) Net Income housands)	As at 31 December 2002 (Audited) Shareholders Equity
Bala	nce as per Greek Consolidated Financial Statements	178.340	1.616.479	85.496	1.456.564
1	Difference between the provision for staff leaving indemnity (per Greek legislation) and defined benefit plan with the				
	provision as calculated by the actuarial valuation	2.331	33.907	6.799	31.576
2	Provision for deferred tax	1.270	17.435	(6.334)	16.165
3	Reversal of the revaluation of fixed assets and the effect of			, i	
	depreciation taken	116	(56.826)	284	(56.942)
4	Write off of capitalised costs with no future benefit	(3.381)	(16.657)	(418)	(13.276)
5	Write off of capitalised research and development costs and	,	,	. ,	, ,
	reversal of related depreciation	2.350	(34.387)	1.929	(36.737)
6	Adjustment of depreciation to conform with the group		()		()
	policy	9.667	27.489	20	17.822
7	Provision for environmental restorations	_	(1.092)	_	(1.092)
8	Reversal of the unrealised inter-company profit in the		(-117 =)		(-117 =)
	ending inventory and fixed assets	280	(1.401)	(1.473)	(1.681)
9	Equity accounting (Differences from conversion to IAS of		(-1.17-)	(=11,0)	()
	associates' accounts)	2.541	9.669	2.482	7.324
10	Other provisions / adjustments	(1.520)	(3.087)	296	(1.821)
11	Reclassification of the export reserve movement to P&L	(1.020)	(3.007)	_, 0	(1.021)
	account	614	_	918	_
12	Reclassification of grant from equity to deferred income or	011		710	
	liabilities	340	(87.775)	94	(92.914)
13	Income tax for the period	(60.378)	(48.407)	(31.473)	(129)
14	Minority interest	(1.158)	(89.917)	680	(94.791)
15	IPO costs to share premium account and reversal of related	(1.136)	(67.717)	000	()4.771)
13	amortisation	236	(678)	865	(914)
16	Goodwill and depreciation of goodwill	(3.391)	(12.049)	(3.946)	10.624
17	Fair values assigned to fixed assets of subsidiary acquired	(3.371)	(12.04))	(3.740)	10.024
1 /	(BPC) and related extra depreciation	(407)	13.143		
18	Exchange gains (timing differences)	(22.446)	24.673	24.421	47.119
19	Different method of stock valuation	(290)	24.073	(475)	290
20	Effect of IAS 39	` /	(4.358)	857	(4.093)
21	Dividends payable	(265)	(4.330)	637	39.179
22	* *	4.186	-	-	(4.186)
23	Fair value adjustment to forward currency contract Other		1.869	(18)	1.948
23	Office	(551)	1.809	(18)	1.948
Bala	ance as per IFRS Consolidated Financial Statements	108.484	1.388.030	81.004	1.320.035

## **Interim Income Statement**

	For the six months ended		
	30 June 2003 (Unaudited) (Euro in	30 June 2002 (Unaudited) thousands)	
Sale proceeds Cost of sales	1.623.799 (1.485.861)	1.275.269 (1.158.030)	
Gross profit Other operating income Selling, distribution and administrative expenses Research and development	137.938 64.845 (59.581) (2.067)	117.239 16.425 (46.179) (2.739)	
Operating profit Finance income Finance expense Currency exchange gains	141.135 9.426 (5.447) 9.190	84.746 8.712 (7.469) 16.895	
Income before taxation Taxation – current Taxation – deferred	154.304 (53.068) 5.595	102.884 (24.278) (7.647)	
Net income for the period	106.831	70.959	

## **Interim Balance Sheet**

	As at	
	30 June 2003 31 (Unaudited) (Euro in th	December 2002 (Audited) ousands)
ASSETS		
Non-current assets		
Intangible assets	23.767	26.472
Property, plant and equipment	484.265	499.969
Investments in subsidiaries and associates	646.749	630.079
Other financial assets	9.669	16.705
Deferred income tax asset	16.931	11.336
	1.181.381	1.184.561
Current assets		
Inventories	283.285	409.182
Accounts receivable	409.438	410.394
Cash and cash equivalents	68.262	12.707
	760.985	832.283
TOTAL ASSETS	1.942.366	2.016.844
EQUITY AND LIABILITIES	=	
Share capital	470.149	470.149
Share premium	245.555	245.555
Reserves	557.510	489.858
Total equity	1.273.214	1.205.562
Non-current liabilities		
Long-term debt	60.935	65.396
Pension plans and other long-term liabilities	96.930	93.306
	157.865	158.702
Current liabilities		
Accounts payable and accrued liabilities	239.108	329.674
Tax payable	64.149	22.596
Current portion of long-term debt	8.922	6.108
Short-term borrowings	199.108	290.016
Forward currency contract		4.186
	511.287	652.580
TOTAL EQUITY AND LIABILITIES	1.942.366	2.016.844